

New Zealand Ayrshire
Association (Inc)

ANNUAL REPORT
31 March 2014





Official Publication
of the
NEW ZEALAND
AYRSHIRE
ASSOCIATION (INC)

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Board of Directors

President	Brian Hutchings	Dargaville
Directors	Peter McFall	Tahuna
	Peter Addison	Otorohanga
	Diarmid Somerville	Reporoa
	Gordon Glentworth	Kaponga
	Graeme Emslie	Norsewood
	Stewart Riley	Collingwood
	Donald Green	Leeston
	Peter Allison	Outram

The Ayrshire VISION

CORE IDEOLOGY

- Core Values*
- Genetic gain of the Ayrshire population
 - Always look for the opportunity
 - Maintain a financially sustainable business
 - Foster camaraderie among Ayrshire members
 - Always maintain a professional image

Purpose Ayrshire New Zealand will develop, promote and maintain the Ayrshire breed as a credible option for New Zealand dairy farmers.

ENVISIONED FUTURE

Ultimate Goal To be the number one dairy population within the world, among all breeds, under the NZ payment system.

- Vision*
- Ayrshire (A14+) will make up 10% of the national herd
 - Ayrshire BW/GW and PW will increase and be comparable to other breeds.
 - Ayrshire cows will be included in national statistics and trials.
 - Ayrshire cows will be financially rewarding for those who farm them.
 - Ayrshire NZ will have united, vibrant members who are proud to belong.
 - Ayrshire NZ members will be proactive and engaged in striving to achieve Association goals.
 - Ayrshire NZ and its members are progressive and are perceived to be innovative.

Key Performance Indicators (KPI)

1. Membership: The Association membership will be 30% of farmers who have a proportion of Ayrshire in their herds.
2. Registration: 40% of available animals will be registered.
3. Semen Sales: The Semayr / LIC partnership will have 85% of the Ayrshire semen sales.
4. Ace Herd
 - (a) Nucleus Herd will be in the top 3% of NZ Ayrshire herds.
 - (b) The venture will generate income to fund the registration goal.
 - (c) The venture will provide financial security for the Association by maintaining an appreciating asset.



NOTICE OF 105th ANNUAL GENERAL MEETING 2014
and
ANNUAL REPORT, STATEMENT OF FINANCIAL PERFORMANCE
and STATEMENT OF FINANCIAL POSITION
for the year ended 31 March 2014

To be presented to the Annual General Meeting of the Association
to be held at
HOTEL COACHMAN
PALMERSTON NORTH
on
FRIDAY 6 JUNE, at 9.00 am.

BUSINESS

1. Notice of Meeting.
2. Apologies.
3. Minutes of the 2013 Annual General Meeting (see Bulletin No. 160).
4. Matters arising from the previous minutes.
5. To Receive and Adopt the President's Report.
(a) Obituaries
6. To Receive and Confirm the Statements of Financial Performance and Position.
7. Appointment of Auditor.
8. Results of Elections - Wards 2, 3 and 6
9. Notices of Motion.
10. Remits.
11. Reports from Committee Convenors.
12. General Business.

595 Ruakura Rd, R D 6
HAMILTON
21 May 2014

By order of the Board
P M Goodin
Board Secretary

 Annual Meeting Programme

Tuesday 3 June	Opening Dinner and Awards Presentation
Wednesday 4 June	Bus trip including herd visits and Tararua Wind Farm CRV Ambreed Mystery Evening
Thursday 6 June	Bus trip including Rugby Institute and Massey University World Wide Sires City of Roses Ayrshire Sale
Friday 6 June	Annual General Meeting LIC Dine & Dance - Scottish theme



Brian Hutchings
President

It is my pleasure to present this report for the year ended 31st March 2014. The strength of the Ayrshire cow has again been put to the test. Some areas of the country, that have been unlucky with unfavourable grass growing conditions, have managed to handle the situation without their cows losing too much condition, and hanging in there, whilst other breeds have suffered. And other areas where grass growth has been better, have seen records broken on farms. This shows the versatility of the Ayrshire Cow, it's strength and reliability, a reason why we all enjoy breeding and milking them.

Many thanks to our Manager Pam for all of the energy she puts into this position, her support of the members and board alike.

January saw the World Ayrshire Federation President, Mary Creek and USA Board Member Linda Hanson come for a flying visit to New Zealand. Unfortunately with their time constraints they were only able to visit parts of the North Island. While they were here they got the opportunity to meet and chat with a lot of members, and saw some great animals as well. Mary hopes to get a chance to return in the near future and hopes to get to travel around the South Island at this time.

This year's Financial Report definitely makes for better reading than last years. A good pay out from Fonterra and improved running of the Ace Herd has helped. Other reasons will be touched on by the Finance Convenor in his report. The budget for next year is looking promising as well.

Semayr has purchased fewer young bulls this year. We really rely on the members who are able to, to help prove these bulls for the benefit of the breed and Association. This all helps to get reliable proofs on these animals. It is good to see that we have a new bull Southwind Isabro who has come through the scheme with good proofs. Once again it would be much appreciated if members could use some straws from the young bulls to help out.

One year down the track, the takeover of the NZ Milking Shorthorn Association administration duties is slowly falling into place. We are considering the options of perhaps employing part time staff to help out, to ensure that Pam is able to continue to give our members her full support and attention that we have become accustomed to.

One message taken from last years Annual Meeting by the Board was the need to undertake some strategic planning. A workshop has been held, and one of the areas to be addressed is the Board structure. Please see page 19 for a discussion paper on this topic which will be discussed at the Annual General Meeting.

Many thanks to the Board members, for their commitment in running the Association. The Directors spend a lot of time and effort, not just attending meetings but also work done behind the scenes that is not always recognised. I would like to thank you all for the way you handle your portfolios and make my job a lot easier.

Obituaries: To the members who have suffered bereavements during the past year I offer the sympathy and condolences of the Association and membership. The following obituaries of past and present members have been noted: Mr R McIntosh, Mrs I McEwing, Mrs M Addison, Mr R McDonald, Mr D Rea, Mr & Mrs I S & M Macky, Mr G Q Knight, Mrs J Gibb, Mr J Williams and Mr B Patrick.

I would like to thank all of the members for their support and hope to see as many of you as possible at the Manarapa AGM in June.

Brian Hutchings
President

Notices of Motion

There are no Notices of Motion.



Remits

There are no Remits.

Membership Numbers

	2014/15	2013/14	2012/13	2011/12	2010/11
Senior Members	203	208	204	211	211
Associate Members	65	64	63	53	52
Retired Members	25	24	27	34	36
Junior Members	27	23	14	15	15
Paid Life Members	38	40	40	40	41
Honorary Life Members	10	12	13	12	12
Ordinary Members	6	6	4	1	1
TOTALS	374	377	365	366	368

Registrations by Herd Book

	2012/13	2011/12	2010/11	2009/10	2008/09
Female - Main	3,411	3,027	2,559	2,763	2,983
- Supplementary	2,816	2,634	2,411	2,572	2,765
Male	201	208	211	256	179
TOTALS	6,428	5,869	5,181	5,591	5,927

Trust Fund Donors

DM Thomson, D & Mrs. NE Hutchings, CEC Webb, AF & Mrs. G Hutchings, AAC Weir, FS Hutchings, JF Burgess, DJ Ireland, Parlane Rose Bowl Fund, A & M Scott Shield donors, BC & Mrs. N Patrick, DW Wallace, Thistledown Farm.



Mayfield Trophy: Top Herd for NZ, 50 or more pedigree cows, Fat and Protein -
Roma Farm Ltd - R M & M J Morris, 98 cows av. 7038 litres milk, 317 kg fat, 249 kg protein, 281 DIM

Smith Family Trophy: Top Pedigree Cow for NZ, Fat and Protein -
Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, 14414 litres milk, 647 kg fat, 503 kg protein, 305 DIM

Snowline Trophy: Top Cow, 10 yrs and over, Fat and Protein -
Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, 14414 litres milk, 647 kg fat, 503 kg protein, 305 DIM

C.E.C. Webb Memorial Trophy: Breeder of Highest "Breeding Worth" Bull, NZ bred, 2012/13 Season
Mayo Pastoral Co Ltd - D B & K A Somerville - Mayo RF Quinella

Carmelglen Trophy: Highest Cow on High Production Worth list, with current lactation
Bonacord Farm Ltd - P A & R J, K J & A A Allison- Ingleside Nels Enigma

Certificates: Total Milk Solids (Fat & Protein) for Top Herds four sizes -
50-100 cows - Roma Farm Ltd - R M & M J Morris, 98 cows av. 7038 litres milk, 317 kg fat, 249 kg protein (566 MS), 281 DIM
101-200 cows - Ngarangi Ayrshires - D & G Macky, 190 cows av. 6121 litres milk, 280 kg fat, 218 kg protein, (498 MS), 285 DIM
201-300 cows - Valendale Ayrshire Ltd - T L & J I Johansen, 281 cows av. 6409 litres milk, 276 kg fat, 227 kg protein, (503 MS), 286 DIM
301 plus cows - Bonacord Farms Ltd - P J & R A, K J & A A Allison, 362 cows av. 4840 litres milk, 232 kg fat, 177 kg protein, (409 MS), 270 DIM

Certificates: Top Cows - Milk, Fat, Protein, Dollar Earning -
Fat kg: Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, 647 kg fat, 305 DIM
Protein kg: Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, 503 kg prot, 305 DIM
Milk Litres: Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, 14414 litres, 305 DIM
Top Dollar Cow: Carrington Family, Luckville Mar Debe ET, Ex4, 16 yrs, \$8,772.83

Certificates: Top Herd 50 or more Pedigree Cows Each Ward for Total Solids

Ward	Owner	Cows	Milk L	Fat kg	Prot kg	Solids	Days
1.	Lodore Farm Ltd - R M & J E Hutchings	390	4401	196	162	358	256
2.	Valendale Ayrshire Ltd - T L & J I Johansen	281	6409	276	227	503	286
3.	Roma Farm Ltd - R M & M J Morris	98	7038	317	249	566	281
4.	Goldwyn Enterprises Ltd - B T Hayward	91	6055	263	210	473	276
5.	G & S A Glentworth	224	6108	275	223	498	270
6.	M R & S J Booth	144	5355	247	194	441	272
7.	Riverlea Farm Ltd - S G & M Z Riley	301	4362	195	158	353	249
8.	Emunna Partnership Ltd - CJ & PM Prattley	81	5628	250	212	462	274
9.	Glenkylie MFJL - R & A Stevenson	174	5856	262	218	480	271

Certificate: Supplementary One Award - ARC & ARD Production Award for Total Solids

	Age	Litres	Fat	Prot	Solids	Days	Owner
Roma Phillip Mermaid S1A, V7-8	4	8947	420	333	753	305	Roma Farm Ltd - R M & M J Morris

National Progeny Competition: Agri Feeds Don Hutchings Memorial Trophy - 5 daughters

1. G & S A Glentworth	Ojaniityn Rumba	1082.50 pts
2. G & S A Glentworth	Viikin Record	1015.24
3. G & S A Glentworth	Hirvivainion Julli	990.62

Dalemere Farms Trophy - 10 daughters

1. G & S A Glentworth	Sanrosa Royal Phillip	1040.96 pts
2. G & S A Glentworth	Ristitien Johde	995.43
3. G & S A Glentworth	Asmo Omatunto	979.66

DairyCare Somatic Cell Count Competition:

Overall Winner: L W C Chatfield Estate No 2 Farm

Ward Winners: **Cell Count**

1.		
2.	L W C Chatfield Estate No 2 Farm	45
3.	Penoak Farms Ltd - D Mitchell & S Bourke	54
4.	Goldwyn Enterprises Ltd - B T Hayward	60
5.	Martz Ayrshires - M Hess	38
6.	K & R Hanks Ltd	90
7.	Riverlea Farm Ltd - S G & M Z Riley	69
8.	Ackermann Ltd - T & J Ackermann	84
9.	CNRAYR Ltd - M T Livingstone	68

Semayr Top BW Herd Award - Top BW, 50 or more Ayrshire cows

Overall Winner Glenkylie DQPY - R J & A Stevenson

Ward Winners: **BW**

1.	Lodore Farm Ltd - R M & J E Hutchings	45
2.	H J Hare	27
3.	Roma Farm Ltd - R M & M J Morris	55
4.	Mayo Pastoral Co Ltd - D B & K A Somerville	38
5.	Hardcase Family Trust - D Gordon	28
6.	Rangeview Farming Ltd - G & T Emslie	25
7.	Riverlea Farm Ltd - S G & M Z Riley	23
8.	Pineview Dairy Farm Ltd - A T & S A Thomas	46
9.	Glenkylie DQPY - R & A Stevenson	70

Ayrshire Youth Achiever Competition

Age Group 5 - 12

1.	Liam Newton	520
2.	Emily Instone	470
3.	Gregory Capper-Conijn	390

Age Group 13-17

1.	Imogen Steiner	530
2.	Courtney Davies	440
3.	Robyn Gordon	240

Age Group 18-30

1.	Kylee Perrett	680
2.	Bridget Capper	440



Ingleddale Trophy/Assn Photos:

North Island Champion Cow – V K & S L Steiner - Brookview Lot Laguna, E9-9

South Island Champion Cow – Fairleigh Dairy Farm Ltd, K A & A E Eade -

Fairleigh LM Samantha, B7-8

Association Photographs:

Res Nth Island Champion Cow – B A & C A Hutchings - Kauri Rosa Kay, B7-7

Res Sth Island Champion Cow – Ingleside Farm, R Morton - Ingleside Ferns Blaze

Scott Memorial Shield: Sire Progeny – (Manawatu 2013) - I D & R A Fredrickson

Ardgowan Trophy: Royal Champion Cow – Arran Trust, Donald Family - Peak View Alfie Hetty, E8-8

Wrightson Medal Trophy: Best Female Royal Show – Arran Trust, Donald Family - Peak View Alfie Hetty, E8-8

Autumn Show Points Shield: Most Points nom. Autumn Show 13/14 - (Winton 2014)

- Fairleigh Dairy Farm Ltd - K A & A E Eade

Sir Charles Fergusson Trophy: Most Points Royal Show (Manawatu 2013) - to be confirmed

Fredrickson Trophy: Young Handlers Award (Senior) - North Island - Courtney Davies

Young Handlers Award (Senior) - South Island - Amanda Brown

Greenlane Trophy: Young Handlers Award (Junior) - North Island - Brad Martin

Young Handlers Award (Junior) - South Island - Emily Instone

Arran Trophy: Ayrshire Young Judge Competition - Michael Gilbert

Special Awards

Kiteroa Trophy

For the person or persons who contributed the most effort in promoting the progress within the Ayrshire breed in the last 12 months both club wise and breed wise.

Winner - to be announced at the Annual Meeting.

Bell Booth Achiever Awards

For persons who have made some notable achievement in the Ayrshire Breed.

Winner - to be announced at the Annual Meeting.

Distinguished Member Awards

For members who promote Ayrshires either nationally or locally by always portraying a positive attitude for the breed, the NZ Ayrshire Association and it's aims, directions and objectives.

To be announced at the Annual Meeting.

INDEPENDENT AUDITOR'S REPORT

To the Members' of the New Zealand Ayrshire Association Inc.

Report on the Financial Statements

We have audited the financial statements of New Zealand Ayrshire Association Inc. on pages 4 to 11, which comprise the statement of financial position as at 31 March 2014, the statement of financial performance, and statement of movements in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board' Responsibility for the Financial Statements

The board are responsible for the preparation of financial statements that give a true and fair view of matters to which they relate and in accordance with generally accepted accounting practice in New Zealand; and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the trust.

Opinion

In our opinion, the financial statements on pages 4 to 11 present fairly, in all material respects, the financial position of New Zealand Ayrshire Association Inc.as at 31 March 2014, and its financial performance for the year then ended in accordance with generally accepted accounting practice in New Zealand.

Report on Other Legal and Regulatory Requirements

We have obtained all the information and explanations that we have required.

In our opinion proper accounting records have been kept by the trust as far as appears from an examination of those records.



Crowe Horwath New Zealand Audit Partnership

CHARTERED ACCOUNTANTS

19th May 2014

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
ACE AYRSHIRE HERD
STATEMENT OF LIVESTOCK TRADING
FOR THE YEAR ENDED 31 MARCH 2014

	2014	2013
<u>Ace Cows & Heifers</u>		
Sales	61,927	56,845
	61,927	56,845
Less - <u>Cost of Sales</u>		
Opening Stock	941,100	1,068,900
Purchases	38,600	-
Closing Stock	(993,050)	(941,100)
Total Cost of Sales	(13,350)	127,800
GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR	75,277	(70,955)

RECONCILIATION OF STOCK NUMBERS

		2014	2013
Opening Stock	Ace Herd	649	652
Less Sales	Ace Herd	105	84
Less Deaths	Ace Herd	13	20
Plus Purchases	Ace Herd	22	0
Plus Natural Increase	Ace Herd	79	101
Closing Stock	Ace Herd	632	649



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
SEMAYR LIVESTOCK AND BREEDING SERVICES
STATEMENT OF TRADING
FOR THE YEAR ENDED 31 MARCH 2014

	2014	2013
<u>Bulls</u>		
Sales	43,533	17,274
	43,533	17,274
Less - <u>Cost of Sales</u>		
Opening Stock	115,000	98,250
Purchases	20,000	28,750
	20,000	28,750
Closing Stock	(110,500)	(115,000)
Total Cost of Sales	24,500	12,000
GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR	19,033	5,274

	2014	2013
<u>Breeding Services</u>		
Sales	114,900	128,069
Opening Semen Stock	28,304	24,643
Closing Semen Stock	27,323	28,304
GROSS PROFIT ON TRADING OPERATIONS FOR THE YEAR	113,919	131,730

<u>RECONCILIATION OF STOCK NUMBERS</u>		2014	2013
Opening Stock Numbers	Bulls	93	80
Plus Purchases	Bulls	19	23
Less Sales	Bulls	23	10
Closing Stock Numbers	Bulls	89	93



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 31 MARCH 2014

	Notes	2014	2013
ACE AYRSHIRE HERD			
Gross Profit on Livestock Trading for the Year		75,277	(70,955)
Milk Solids		262,167	260,340
Share of Bobby Calves		7,979	8,057
Dividend Income		2,049	578
Total Income on Ace Ayrshire Herd		<u>347,472</u>	<u>198,020</u>
Less - Aceayr Expenses	6	<u>(222,738)</u>	<u>(354,731)</u>
Net Surplus (Deficit)		124,734	(156,711)
SEMAYR BREEDING SERVICES			
Gross Profit on Livestock Trading for the Year		19,033	5,274
Gross Profit from Breeding Services		113,919	131,730
Other Income		-	242
Total Income on Breeding Services		<u>132,952</u>	<u>137,246</u>
Less - Breeding Services Expenses	7	<u>(111,846)</u>	<u>(141,044)</u>
Net Surplus (Deficit)		21,106	(3,798)
INCOME FROM OTHER SOURCES			
Registration		20,340	15,686
Subscription		29,145	29,381
Other Income		42,967	32,424
Total Income from Other Operation		<u>92,452</u>	<u>77,491</u>
Less - Administration Expenses	8	<u>(131,656)</u>	<u>(125,583)</u>
Net Surplus (Deficit)		(39,204)	(48,092)
NET SURPLUS/(DEFICIT) TO ACCUMULATED FUNDS		<u>106,636</u>	<u>(208,601)</u>



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF MOVEMENT IN EQUITY
FOR THE YEAR ENDED TO 31 MARCH 2014

	2014	2013
Equity at start of Period	964,249	1,045,579
Net Surplus (Deficit) for the period	106,636	<u>(208,601)</u>
Total recognised Revenues and Expenses for the Period	106,636	(208,601)
Increase (Decrease) in Investment Funds	-	271
Increase (Decrease) in Property Revaluation Reserve	-	127,000
Equity at End of the Period	<u>1,070,885</u>	<u>964,249</u>



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2014

	Note	2014	2013
<u>ACCUMULATED FUNDS</u>			
Opening Balance		602,994	811,595
Surplus (Deficit) for Year		<u>106,636</u>	<u>(208,601)</u>
Closing Balance		709,630	602,994
Capital Reserve		57,305	57,305
Property Revaluation Reserve	10	274,294	274,294
LIC Share Adjustment		1,807	1,807
Ravensdown Bonus Share Offer		1,209	1,209
Youth Fund		6,640	6,640
Special Projects Fund		<u>20,000</u>	<u>20,000</u>
		361,255	361,255
<u>TOTAL MEMBERS & TRUST FUNDS</u>		<u><u>1,070,885</u></u>	<u><u>964,249</u></u>
<u>Represented by:</u>			
<u>CURRENT ASSETS</u>			
Debtors		58,739	81,056
Westpac - Ayrshire		29,789	(121,786)
Westpac - World Conference		4	4
Stock - Ayrshire		1,486	657
Stock - Ace Herd		993,050	941,100
Stock - Semayr		110,500	115,000
		- Livestock	
		- Semen	
		<u>27,323</u>	<u>28,304</u>
Total Current Assets		1,220,891	1,044,335
<u>CURRENT LIABILITIES</u>			
Creditors		59,046	103,544
Collected on behalf of Clubs		-	5,785
GST Holding		4,069	4,672
Westpac Banking Corporation	9	<u>24,000</u>	526,766
Total Current Liabilities		87,115	640,767
<u>WORKING CAPITAL</u>		1,133,776	403,568
<u>SHARES</u>			
LIC Shares		736	715
		- Ordinary	
		- Investment (3361)	
	2	7,466	5,417
CRT Shares		640	640
Ravensdown		1,041	1,041
		- Bonus	
		- Investment	
		<u>1,161</u>	<u>1,161</u>
		11,044	8,974
<u>FIXED ASSETS (REFER SCHEDULE)</u>	3	883,250	916,125
<u>TERM LIABILITIES</u>			
Westpac Banking Corporation	9	<u>957,185</u>	364,418
		957,185	364,418
<u>NET ASSETS</u>		<u><u>1,070,885</u></u>	<u><u>964,249</u></u>



President
Brian Hutchings



Finance Convenor
Graeme Emslie



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

N Z AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2014

1. Statement of Accounting Policies

Reporting Entity

NZ Ayrshire Association (Inc) is a non-profit organisation registered under the Incorporated Societies Act 1908. These Financial Statements have been prepared in accordance with generally accepted accounting practice as defined by the Financial Reporting Standards and Statements of Standard Accounting Practice as issued by the New Zealand Institute of Chartered Accountants.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position have been applied on an historical cost basis. Accrual accounting is used to recognise revenues and expenses when they occur and reliance is placed on the fact that the Association is a going concern. The information is presented in New Zealand dollars.

Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of financial performance and financial position, have been applied:

A. Differential Reporting

The Association is a qualifying entity under the New Zealand Institute of Chartered Accountants Framework for Differential reporting regime on the basis that it is not publicly accountable and it is not considered large. Therefore full advantage has been taken of all differential reporting exemptions.

B. Fixed Assets and Depreciation

Depreciation has been charged at 2% diminishing value on office premises, 10% diminishing value on office furniture, 33% on office equipment and 14% diminishing value on farm machinery. This method and rates are considered appropriate to the circumstances of the Association.

C. Accounting for G.S.T.

The financial statements have been prepared on a G.S.T. exclusive basis, with the exception of debtors and creditors which are stated inclusive of G.S.T.

D. Inventory

Stocks of semen and goods held for re-sale have been valued at the lower of historical cost or net realisable value on a FIFO basis. Livestock held in the Association's dairy herd have been valued at market value. Semayr Breeding Services bulls have been valued at the higher of historical cost or assessed standard value of \$1,000.00.

E. Investments

Investments are valued at cost.

E. Income Tax

The Association is not liable for the payment of Income Tax by reason of its exemption under Section CW44(a) of the Income Tax Act 2007.

F. Accounts Receivable

Accounts Receivable are stated at their expected realisable value.

G. Administration Costs

The transfer of \$10,000 from Semayr Breeding Services Account and \$7,500 from the Ace Ayrshire Herd Account to the Statement of Financial Performance Account of the Association recognises the cost of salaries, and other office administration charges paid on behalf of Semayr Breeding Services and the Ayrshire Herd.



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2014

H. Changes in Accounting Policies

There have been no material changes in accounting policies since the preparation of the last financial accounts.

2. Investments

The holding of Livestock Improvement Corporation shares is valued at \$7,466. The Market value of these shares at 31 March 2014 was \$28,582 (2013: \$23,233).

3. Fixed Assets

	Cost	Accumulated Depreciation	Book Value 31/03/14
Office Premises	40,375	15,365	25,010
Office Equipment	3,427	1,928	1,499
Farm Machinery	40,844	23,377	17,467
Bull Farm	780,000		780,000
Bull Farm – Fences/Yards	<u>121,427</u>	<u>62,153</u>	<u>59,274</u>
	<u>\$986,073</u>	<u>\$102,823</u>	<u>\$883,250</u>

Bull Farm \$780,000

The Bull Farm, situated on Kaweora Road, Opunake, is a 59.074 ha leasehold property (Section 10 Blk X Opunake Survey District) for which the Association holds a leasehold interest registered under Schedule 1 of the Maori Reserved Land Amendment Act 1977. The lease has been varied, extending the term to 31 December 2031. The \$780,000 reflects the value of the Associations' (Lessees) interest in the property.

4. Related Party Transactions

There were no related party transactions during the year ended 31 March 2014 other than between the Association and its members in the normal course of business. (2013: Nil)

5. Capital Commitments

The Association has no capital commitments as at 31 March 2014. (2013: Nil)

6. Aceayr Expenses

Following significant expenses includes;

	<u>2014</u>	<u>2013</u>
Animal Health	30,338	42,274
Fertiliser Cartage & Spreading	25,975	21,474
Grazing	43,877	76,384
Harvesting Costs	36,010	77,607
Mortgage Interest	37,453	46,218

7. Semayr Breeding Expenses

Following significant expenses includes;

	<u>2014</u>	<u>2013</u>
Processing & Distribution	33,005	30,154
Fertiliser & Spreading	-	18,080
Mortgage Interest	28,078	28,815
AE/Animal Registrations	6,378	12,000

8. Administrative Expenses

Administration expenses includes;

	<u>2014</u>	<u>2013</u>
Employee Salary	75,040	64,393
Audit Fee	5,425	10,652
Depreciation	1,247	1,788
Travel & Meeting	14,162	8,328



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2014

9. <u>Term Loan</u>	<u>Current Amount</u>	<u>Term Amount</u>	<u>Due Date</u>	<u>Interest Rate</u>
<u>Westpac Banking Corporation</u>				
Term Loan 91	\$ 24,000	\$286,766	29/10/2018	6.35%
Term Loan 93	-	\$109,838	04/04/2022	6.35%
Term Loan 95	-	<u>\$560,581</u>	30/05/2018	6.05%
TOTAL	<u>\$ 24,000</u>	<u>\$957,185</u>		

The loans are secured by way of a General Security Agreement over the Association's assets and undertakings, Specific Security Agreement dated 10 July 2001 over livestock owned by New Zealand Ayrshire Association (inc) and Registered First Mortgage over the rural property situated at Kaweora Rd, Opunake as legally described in Certificate of Title 49363.

10. <u>Property Revaluation Reserve</u>	<u>2014</u>	<u>2013</u>
Opening Balance	274,294	147,294
Additions in the year	-	127,000
Closing Balance	274,294	274,294

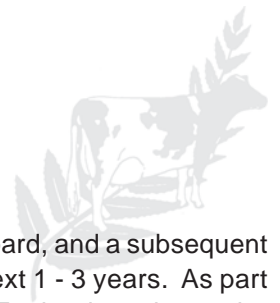
The lease hold property at Kaweora Road, Opunake was revalued by Quotable Value Limited as at 1 September 2012. The valuation increase for the year ended 31 March 2014 of \$nil (2013: \$127,000) is recognised directly in equity in the Property Revaluation Reserve, as shown in the Statement of Movements in Equity and the Statement of Financial Position.

11. Contingent Liability
The Association has collected "SNiP tax" from LIC from the sale of semen for the express purpose of DNA sampling animals for genomic selection in the amounts of \$13,005 in 2010, \$10,511 in 2011, \$11,292 in 2012, \$9,230 in 2013 and \$9,113 in 2014 which has been recorded as revenue in the respective years' financial accounts. The DNA sampling is now taking place progressively and the Association is likely to incur an additional cost of up to the gross amount collected.

The Association incurred costs following the abandonment of the lower order sharemilking position by D Magura close to the end of the 2012/13 season. With the permission of the farm owner, D Magura's portion of the dairy cheque was withheld from July to October being \$15,322 including GST and this was paid to the Associations solicitor's trust account pending the conciliation process under the lower order sharemilking agreement with Mr Magura. Following the failure of this process due to lack of contact by Mr Magura, in February 2014 under their solicitor's instruction the full amount was paid to the Association as its claim exceeded the total of these monies withheld. Accordingly the Association recognises a contingency which cannot be quantified relating to any legal proceedings that may result if Mr Magura was to successfully challenge this settlement treatment which there has been no such notification as at the time of approval of these financial statements for issue.

12. Subsequent Events
At the date of signing the audit report, there are no matters or events that have arisen, or been disclosed, subsequent to balance date that would require adjustment, or disclosure in, these financial statements (2013: No matters or event arisen or disclosed).





At the 2013 Annual General Meeting discussion was held regarding strategic planning for the Board, and a subsequent workshop took place in October 2013 at which strategic goals were set by the Board for the next 1 - 3 years. As part of that plan, discussion has again taken place on the structure of the Board of Ayrshire New Zealand moving to the future. This has included how to best utilise resources and maintain both the representative and governance roles of the Board. The Board would now like to open this discussion to feedback from the membership.

The current Board is elected on a rotational basis from the 9 geographically based wards of the Association. Each Director sits for a three year term, and is eligible for re-election at the end of each term. Sub-Committees are made up from the Board members, except in the case of Semayr and the Youth Committee which each have two representatives from outside the Board (selected through an agreed process).

Board members have discussed some alternatives to this structure, taking into account resources in terms of active membership, the ability of the Board to govern the Association and make decisions for the betterment of the breed, and the ability of the Board to provide representation for members. Alternatives include utilising the membership more on sub-Committees which is constantly becoming easier in this technological and social media age. Some of the advantages of moving to a smaller Board with more members involved at Committee level have been discussed, such as:

- A more appropriate Board size in relation to Association membership (approx 375). The focus is on streamlining operations, focussing on the future of the breed and the Association, it's needs and requirements, member's needs and requirements, the long term viability of the breed and the long-term viability of the Association.
- Opportunity for members to take part in breed affairs at a Committee level and gain further insight and experience before considering a governance role as a Director.
- The ability to use specific expertise of members on Committees.
- Increasing member participation on Committees will increase representation from members.
- The ability to elect the most appropriate Directors to the Board from a wider geographical area to take the breed into the future.
- Under option 3, the member / Director ratio will be even across all Directors.

Option 1: No change

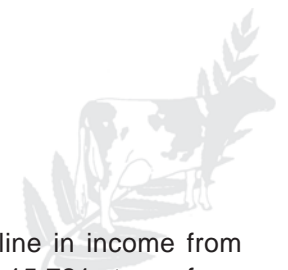
Option 2: Board of five (5) Directors

- 3 elected from North Island / 2 elected from South Island
- All Sub-Committees chaired by a Board member
- Committees to include members with expertise/special interest outside Board
- Guaranteed attendance at three Club meetings per year by a Board member
- Ward system to remain for Production Awards, no change to Club boundaries.

Option 3: Board of seven (7) Directors

- Three (3) elected from Wards 1-4, two (2) from Wards 5-6 and two (2) from Wards 7-9
- All Sub-Committees chaired by a Board member
- Committees to include members with expertise/special interest outside Board
- Ward system to remain for Production Awards, no change to Club boundaries.

There will be plenty of time for membership consultation over the next 12 months depending on the feedback received. Following discussion at the Annual General Meeting, further discussion will take place within the Board. If a decision is made to proceed with any change following membership consultation, a Notice of Motion will be prepared for the 2015 Annual General Meeting. That Notice of Motion will also include any transitional arrangements required to progress to a smaller Board along with Board and Committee election procedures. If such a Notice of Motion is successful at the 2015 Annual General Meeting, any change would be implemented for the Board elections in 2016.



Gordon Glentworth
Convenor

Over the past twelve months we have seen a further decline in income from semen sales of approx \$13,000. Semen sales in 2013 were 15,721 straws from proven sires and 7,335 from unproven sires. A great proportion of this reflects that there were no new proven bulls offered. Semayr costs and Bull Farm expenses were also down by approximately \$29,000 and overall a net surplus for the year of \$23,500 was obtained.

Our bulls going into their initial proof this season sees us with a new No. 1 bull on BW which currently is 169. His protein BV is 21.0 which puts him No.1 of New Zealand born sires. Two other newly proven bulls are also being marketed for next seasons usage. It was pleasing to see Asmo Tosikko, which Semayr marketed previously, has come out with an Udder Overall transmitted score of +0.67. The Progeny Test bulls being offered for use have the highest weighted average for predicted udder overall that we have ever had, so we are keen to see an increased uptake of usage of these young sires. Marketing continues to be done by LIC, although we have put out a brochure with more information in it on the young sires and in a format that most should be able to read. You will note that we have concentrated quite heavily on one family within our selection of young bulls. This was a deliberate action we took for reasons of maintaining a higher standard within the females selected and to also use those genetics heavily and then move on to other animals.

Of the proven sires offered the notable exclusion this year is Mayo RF Quinella who unfortunately had to be put down from injury after a major breakout of mobs on the Bull Farm. Since then another proven bull has had to be culled for humane reasons, Holyrood Prince Hughie with extreme arthritis in his hind quarters. On a positive note we are currently looking into the marketing of a home proven bull that not only stacks up well on BW, but also on conformation and the owners comments - more to come on this.

Genomics - We have previously had 48 bulls tested and are in the process of having another 48 bulls done. Then we will be testing approximately 1,000 cows with a make up of genetics that represents our breed.

The Bull Farm continues to have it's place in our Association. This past autumn we had it quite dry but that didn't affect bull condition at all. The gravity-feed system for the water works well most of the time. To help at times when water usage is at peak levels we have installed a tank which will give us some storage in lower usage times (night) and be used during the day. The one and only breakout we had this year when one of the solar units stopped working cost us dearly - one bull and about \$2,000 worth of fencing materials. The annual fertiliser has been applied and the weed spraying is up to date so the farm is in good heart going into the winter. Special thanks to those members that helped with fence repairs - John Wadey, Diarmid Somerville, Brian McDonald & Jonathan Glentworth, and also to the members that came on the day sorting the bulls. It is much easier with that help - thank you.

In concluding this report I would like to thank the Semayr Board Directors for their input and support over the past twelve months. Thank you to the members that have supported our breed with semen purchases and also those who have offered us genetics from their herds for future breed improvement. I must also stress that the proving of the next generation of young bulls is paramount to our Ayrshire breed. If we want the Ayrshire breed there in the future, we need to all help prove the young sires of today. It is alarming when we look at international statistics on the number of Ayrshire cows tested around the globe. Latest figures (tested Ayrshire cows):

Australia	2,710	Canada	8,499
USA	4,873	NZ	18,196
South Africa	6,633	Finland	139,000
UK	7,662		

It is only by us all working for the breed that the long term viability is preserved. The future is in our hands and the decisions we make.

Gordon Glentworth
Chairman – Semayr Breeding Services



Graeme Emslie
Convenor

The accounts for the New Zealand Ayrshire Association for the financial year ended 31st March 2014 are complete and show an overall net surplus of \$106,636 transferred to accumulated funds.

The Balance Sheet shows accordingly an increase in Net worth from \$964,249 to \$1,070,885 which takes us back up to where we were at the beginning of the previous financial year (opening figure). Net worth of total assets equates 51%.

Ace Herd expenses as expected, considering the changeover of sharemilker and the state the situation was left in. The new sharemilkers James and Michelle have done a good job and will have set themselves up well for this coming season, and accordingly I would expect to see some continued improvement this current financial year ended 31st March 2015.

Semayr Breeding Services reports a surplus of \$21,106. Expenses continue to be well maintained within budget. Fertiliser applied late so not recorded in this financial year (last years 18K). Semayr approx. trading surplus then if you add depreciation and Ayrshire Administration Fee then allow say \$20,000 for fertiliser would be around \$28-30,000.

Office: Again well managed by Pam with good profits made in the Bulletin and TOP run.

Draft cashflow forecasts have been proposed for the year ended 31st March 2015 and are awaiting the release of the Fonterra opening advance schedule to update.

Ace Herd expenses are more conservative this year based on last years actuals so some improvement should be able to be gained there.

Overall a more positive year but there is still some way to go to maximise profits.

Graeme Emslie
Convenor - Finance Committee



Peter Addison
Convenor

It has given me great pleasure, not only as convenor of this Committee, but also as an Ayrshire breeder to see Ayrshires portrayed so positively in the media over the past year. We are a small breed but you could be forgiven for thinking that we are a lot larger than we are because of the media coverage we have received from single column articles in local newspapers to feature articles in some major dairy industry publications. This publicity included magazine cover photos. This sort of coverage is not possible unless you as members are portraying a professional image when promoting Ayrshires to the dairy industry. Well done. If we all pull together we can promote our Ayrshires as a pivotal part of the dairy industry.

Last year's AGM saw some discussion on the possibility of our members entering dairy industry awards. I knew at the time that we had members capable of this and congratulations go to Roger and Jane Hutchings, Lodore Stud, for winning the Northland Ballance Environmental Award. The positive promotion we will gain from this award with media coverage, open days, etc. will be felt by the breed for a long time to come. It is great to see a family with such strong Ayrshire connections taking out this prestigious award.

Vince and Sheridan Steiner took cows to the Bay of Islands and were awarded North Island Champion Cow with Brookview Lots Laguna. This was the fourth time Laguna has been awarded this championship, being a record for the breed. Later in the season Brookview took a large team of animals to the NZ Dairy Event in Fielding and took out Supreme Champion and Reserve as well as Intermediate Champion with a group of daughters sired by Tridents Lot. The standard of Ayrshires at the Dairy Event was extremely high with Ayrshires being the dominant breed once again.

I had the honour to judge the South Island Championships at Winton in January, with South Island Champion Cow awarded to Fairleigh LM Samantha. At the Royal Show in Palmerston North the Champion Cow was awarded to Peak View Alfies Hettie exhibited by Jess and Michael Vaughan. Congratulations to everyone who exhibited cattle around the country over the past year. The standard of cattle at the shows was very impressive with exhibitors portraying a professional image.

Promotion wise the highlight of the year was the visit from World Ayrshire Federation President, Mary Creek, and US Ayrshire Assn board member, Linda Hanson. Mary and Linda toured the North Island visiting farms and meeting members along the way. Both of these ladies were very impressed with the quality of cattle they saw and the hospitality they received. The media coverage of this trip was impressive. It seemed every paper or magazine you picked up they were in it along with Ayrshire cows in the background. Thank you to members who made their farms and cattle available and to the members who travelled to meet with them.

With the sale season just about over, we have seen very strong demand for Ayrshire cattle throughout the country with average prices well exceeding previous seasons. The Southwind Penultimate Dispersal achieved an average of \$2910. It was great to see a number of cattle at the sales going to new breeders. When these cattle produce pleasing results they will be back for more.

I would like to congratulate Semayr Breeding Services for the upgrade of their sire catalogue. This was a positive move on their part to portray a more professional image not only to the members and the dairy industry as a whole.

After last year's AGM the board has been doing some work on check testing sorting out by-laws and regulations around this. The board monitors herds and individual cow production throughout the year and if anomalies appear check testing is one of the tools available to us. Congratulations to all winners of production awards with the trying season we had last year this was a great achievement.

I would like to thank my fellow committee members; Graeme Emslie, Donald Green, Pete McFall and Pam Goodin for their input over the year, but most importantly of all thank you to the members for portraying a professional image so our Ayrshires stand equal to any other breed in the dairy industry in NZ.

Peter Addison

Convenor – Production Promotion Committee



Brian Hutchings
Convenor

This committee is made up of Gordon Glentworth, Peter McFall, Peter Addison, Peter Allison and myself.

This year saw another successful T.O.P. season in regards to the number of cows put forward for inspection. Big thanks go out to the members for accommodating and feeding the inspectors whilst they were doing the TOP runs. Thanks to the inspectors that have taken their time to inspect the animals. It is a big job and a huge commitment to be away from our own farms and duties to undertake this task. This is much appreciated by the Board. We hope that more animals will be inspected next season – more inspected animals means more benefit to the breed as a whole.

Well done to all competitors who have proudly exhibited their animals around the country. It is great to see the Ayrshires out there and competing so well against our other breeds. Again we reiterate the fact that we are all on show, presentation is really important – our own as well as our animals. Please also remember that this also means our behaviour and conduct. Congratulations to all the winners.

The nominations for the three shows that we elect judges for are as follows:

North Island Champs - Ken Eade, Bruce Eade, Peter Allison

South Island Champs – Derek Hayward, Zane Kite, Ian McCaul

At this stage there is no Royal Show being held this season, so no judges have been nominated. We will do this as and if the need arises.

There were judging schools held in the South Island which were very well attended. It is great to see a number of new judges coming forward. Thank you to the organisers and hosts of these days, it is most appreciated. Thanks to Ken Eade and Ivan Fredrickson for organising and judging the days.

Please remember when nominating Judges, to try to put up junior judges so that they can get the experience and hopefully progress through the ranks to senior level.

Again to the members who take time out of their busy schedules to Judge at shows, a big thanks. Your support is important, and appreciated by the Board and exhibitors alike.

Brian Hutchings
Convenor - T.O.P. Committee

	2013	2012	2011	2010	2009
Herds	70	68	76	69	73
Heifers	1,779	1,826	1,871	1,672	1,647
SPS Heifer	196	414	364	370	336
Cows	1,349	1,167	1,678	981	1,523
Milking Shorthorn	494	305	353	415	262
TOTALS	3,818	3,712	4,266	3,438	3,768



Stewart Riley
Convenor

In comparison to last year this report is looking quite positive. After an average start to the season our sharemilkers James & Michelle Burnby (with the help of their family) have pulled it together well. It is with their experience and management that this has happened. Production is on target for a record since we have been there - looking at around 153,000 kg milk solids. The slower start to the season was due to 30-odd cows that were supposed to calve, and did not. We culled most of these and bought an extra 22 in-milk cows from Small's Leaffield herd at Silverdale, just north of Auckland. These animals settled in well and gave us a good number to milk for the season. SCC has been a problem, a carryover from our previous sharemilker. We have culled some offending cows with more to go at the end of the season. We again will be wintering around 460 cows to calve for next season.

The in-calf heifers will spend an extra month out grazing (the month of May) and are returning to Clinton to be wintered on the property. The 79 yearlings are grazed out in Southland. There is enough winter feed in the form of hay, silage and winter crop to graze all the animals on the property.

The empty rate is higher than we would like at 15% and only a few of the best will be kept. The owner has had some of the races upgraded and this all helps to alleviate lameness problems, which have been much better this season. The herd will all be dry cowed at the end of the season.

The tractor that was ours was sold earlier in the season which was a blessing. The Burnby's supply their own tractor and machinery and are compensated with a greater share of the milk cheque.

We had a working bee at the Ace Farm last year which was all positive. General maintenance has been carried out through the season which is pleasing to see. Overall I believe we can be very thankful to the Burnbys for turning around the situation, taking the farm and herd forward once again.

Our sharemilking agreement has been extended for another 12 months and the Burnbys are carrying on as well. With the better management that the Burnby's have demonstrated we are looking forward to further production increases next season.

At this point, I on behalf of the Ace Herd Committee thank our current sharemilkers for a job well done. Also thank you to Paul Duffy for keeping an eye on our heifers out grazing. Thank you to all of the members who helped with our working bee last June.

We believe we are now looking onwards & upwards.

Gordon Glentworth

on behalf of Stewart Riley, Convenor – Ace Farm Committee



Donald Green
Convenor

It is with much pleasure that I present the Youth Committee Annual Report for 2014. The Youth Committee consists of Pam Goodin, Brian Hutchings, Kylee Perrett, Sarah Leech, Audrey Stevenson and myself. Kylee and Audrey are co-opted and Sarah was the successful nomination from the membership.

Our usual Youth Competitions have been contested once again and I would like to congratulate all contestants for taking part. The Ayrshire Youth Achiever Competition attracted 12 completed entries over the three age groups with the successful contestants being Liam Newton in the 5-12 age group, Imogen Steiner in the 13-17 age group and Kylee Perrett in the 18+ age group. Along with the prize money the first placegetters receive either a Youth or Associate membership to Ayrshire NZ for one year.

The Ayrshire Young Judge Competition was this year held at the NZ Dairy Event in Feilding, a very strong competition with three of the four contestants having previously won the title. Successful was Michael Gilbert of Glenalla Ayrshires, Ashburton, with a score of 95 points. Second was Sarah Leech. Both Judges represented our breed in the World Wides Sires All Breeds Young Judge Competition the following day when Michael was again successful with Sarah placed fourth, well done to you both.

For those of us who know the Gilbert family and the support that they give each other (Mum, Dad and three boys), Michael's success at Dairy Event was not beginners luck for he had won the Young Judges Competition at the Canterbury A & P Show and sponsorship to travel to the Sydney Royal Show where he competed in the NSW State final for Young Dairy Judges. Michael again finished top on points but because he was a Kiwi he was unable to take out the title, a bit underarm if you ask me. Michael has attended a Judging Certification day and is now a Senior Judge for Ayrshire NZ.

The Young Handlers Competitions were held at either end of the country the North Island at the Bay of Islands in November and the South Island at Winton in January. The winners were Fredrickson Trophy (North Island) Courtney Davis, (South Island) Amanda Brown; Greenlane Trophy (North Island) Brad Martin, (South Island) Emily Instone, congratulations to the winners and thanks to all those who entered.

When I was appointed Youth Convenor back in 2010 it came with no particular job description apart from promoting and encouraging the current youth activities within our breed. I felt that this was a little brief and over the past four years we have been working as a Committee to expand our role to include those new to the breed as well. Pam has been able to build up registration on our Youth database; this along with youth information on the Ayrshire NZ website has been of value for communication purposes to our younger members.

Again this year we held another very successful Youth Seminar this time in the Taranaki region, I have often heard it said if you want something done properly then ask a busy woman. Well this was the case this year Kyle Perrett and Audrey Stevenson went out of their way to make this a very successful Seminar. We had twelve young and not so young people from throughout the country along, although it was noticeable there was no one from the Waikato area once again.

Based around Stratford we had a 'Breeders' programme which included herd visits, a trip to the Ayrshire NZ Bull farm, understanding a Bull Catalogue, the role of Semayr and the Young Bull Team, young stock rearing and mating management. A session on TOP was also held and we were fortunate to have Brian Hutchings along to explain Type Scoring to the group. We also got to see a lot of what the region had to offer. One evening we held a Breed Forum after dinner. Invited to speak on the panel were Ian McCaul, Graeme Emslie and Brian Hutchings. They talked about their own breeding policies and their thoughts on the future of the breed. As the evening progressed it was good to get some input from the younger members. The night was well attended with around thirty people along. A big thanks to the Taranaki Club members for all your help and sponsorship and making our group feel very welcome. Planning is already underway this time in the Waikato for next year.

As an extra to the Seminar we offered the option of a road trip leaving the Taranaki area travelling down through the lower North Island ending up in Wellington, thanks to fellow Board Member Graeme Emslie for organising all the herd visits and accommodation.

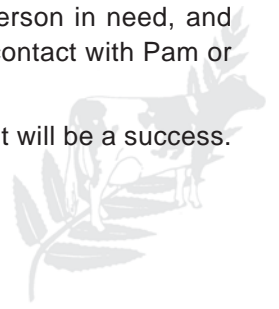
A big thanks to all the Clubs and also the individuals who help out when they see a young person in need, and remember if your club is organising a youth event and in need of prizes or funds please make contact with Pam or myself.

Thanks to the organisers of this Annual Conference for running a Youth Auction, I am sure that it will be a success.

As always thanks to Pam for all her help on this Committee, it is very much appreciated.

Donald Green

Convener - Youth Committee





Pam Goodin
Manager

It has been another busy year in the Ayrshire office, with the added stress of a couple of new roles - Secretary for both the New Zealand Milking Shorthorn Assn and the New Zealand Dairy Breeds Federation.

Once again the week following the Annual Conference was spent at National Fielddays at Mystery Creek, where we had a presence in the LIC Building, talking to both members and commercial farmers using Ayrshire semen.

In August I travelled to Levin to prepare a Bulletin article on Holyrood Ayrshires (Lindsay and Caroline Burnell). I always come away from such a visit feeling as though I know a member a lot better for having visited them on 'home turf' and this visit was no exception.

At this time I was also working on the Milking Shorthorn Centenary Book, and took the time to meet with Graeme Knight at the printers who were located in Levin. Morning tea with Graeme at his home following this was a visit I will always remember with great fondness. Graeme has been a mentor to me ever since I started with the Association over 16 years ago, and we enjoyed many talks and visit together over the years. His assistance with the Association Centenary Book and through the Centenary year also made my job so much easier through a very busy period for the Association. His passing only three months after my last visit leaves a very large gap in the Ayrshire world.

I attended the Bull Sale, Kiteroa Sale and Valendale Sale in the autumn, but looming deadlines for the annual audit meant that I was not able to attend any of the spring sales this year. The timing of Easter, Anzac Day and my attendance at the Milking Shorthorn Conference in Southland in late March also hampered these plans, but I am heartened by the impressive results that have come out of many of these sales.

The Spring Bulletin, Herd Book and Production Register were all issued on time to members. Also in October the Board held a one-day strategic planning workshop prior to the Board meeting, and in November I travelled south again to attend Graeme Knight's funeral. In December I represented the Association at a function to launch the 100th Herd Book for Holstein-Friesian NZ.

I was lucky enough to be able to attend all four major shows this season, along with the Waikato and Cambridge Shows locally. In November I travelled to the Bay of Islands to attend the North Island Championships, and even felt the need to take a photo of the lone Jersey surrounded by Ayrshires in the stalls. In December it was off to Feilding to the Royal Show at Manfield Park. Despite some weather issues, this was a great show and another great turnout of Ayrshires. In January I made a quick trip south to Winton and the South Island Championships. The show took place on a bitterly cold day, but as a Southlander by birth I was well prepared. Not long home, it was off to Feilding again (via Taranaki with our US visitors) for the NZ Dairy Event where I had a new challenge - taking photos and keeping up with results in two rings.

March saw a quick trip to Rotorua to prepare the breeder article for the Autumn Bulletin on Kevin & Lisa Sands of Kapu Ayrshires. This was yet another inspiring day on farm.

DIGAD continues to be an ongoing issue for the Association, which often leaves me feeling as though I have taken one step forward and two back. Members will have noted from regular updates in the Bulletin that we are inching closer to a 'Breed Society solution', but meetings and submissions will continue to be ongoing for the foreseeable future as this is resolved, trialled and finally implemented.

I have been very aware over the past twelve months that I have not been as available to members as I would like. Where I have been able to attend events, it is often only a fleeting visit where previously I would have ensured some local farm visits. Additional pressures with the taking over of the NZ Milking Shorthorn Ass, Dairy Breeds Federation and DIGAD have all impacted on workload. We are now job-sharing a Jersey NZ part time staff member and I am hoping that the pressure will lighten in the coming months and you will again see me out on farm more often.

Pam Goodin
Manager



AYRSHIRE
NEW ZEALAND

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