



New Zealand Ayrshire  
Association (Inc)

**ANNUAL REPORT**  
31 March 2013





Official Publication  
of the  
NEW ZEALAND  
AYRSHIRE  
ASSOCIATION (INC)

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## Board of Directors

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President	Brian Hutchings	Dargaville
Directors	Peter McFall	Tahuna
	Peter Addison	Otorohanga
	Diarmid Somerville	Reporoa
	Gordon Glentworth	Kaponga
	Graeme Emslie	Norsewood
	Stewart Riley	Collingwood
	Donald Green	Leeston
	Peter Allison	Outram

# The Ayrshire VISION

## CORE IDEOLOGY

- Core Values*
- Genetic gain of the Ayrshire population
  - Always look for the opportunity
  - Maintain a financially sustainable business
  - Foster camaraderie among Ayrshire members
  - Always maintain a professional image

*Purpose* Ayrshire New Zealand will develop, promote and maintain the Ayrshire breed as a credible option for New Zealand dairy farmers.

## ENVISIONED FUTURE

*Ultimate Goal* To be the number one dairy population within the world, among all breeds, under the NZ payment system.

- Vision*
- Ayrshire (A14+) will make up 10% of the national herd
  - Ayrshire BW/GW and PW will increase and be comparable to other breeds.
  - Ayrshire cows will be included in national statistics and trials.
  - Ayrshire cows will be financially rewarding for those who farm them.
  - Ayrshire NZ will have united, vibrant members who are proud to belong.
  - Ayrshire NZ members will be proactive and engaged in striving to achieve Association goals.
  - Ayrshire NZ and its members are progressive and are perceived to be innovative.

### *Key Performance Indicators (KPI)*

1. Membership: The Association membership will be 30% of farmers who have a proportion of Ayrshire in their herds.
2. Registration: 40% of available animals will be registered.
3. Semen Sales: The Semayr / LIC partnership will have 85% of the Ayrshire semen sales.
4. Ace Herd
  - (a) Nucleus Herd will be in the top 3% of NZ Ayrshire herds.
  - (b) The venture will generate income to fund the registration goal.
  - (c) The venture will provide financial security for the Association by maintaining an appreciating asset.

## Notice of Annual Meeting

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NOTICE OF 104<sup>th</sup> ANNUAL GENERAL MEETING 2013  
and  
ANNUAL REPORT, STATEMENT OF FINANCIAL PERFORMANCE  
and STATEMENT OF FINANCIAL POSITION  
for the year ended 31 March 2013



To be presented to the Annual General Meeting of the Association  
to be held at  
SUDIMA AUCKLAND AIRPORT  
SOUTH AUCKLAND  
on  
THURSDAY 6 JUNE, at 9.00 am.

### BUSINESS

1. Notice of Meeting.
2. Apologies.
3. Minutes of the 2012 Annual General Meeting (see Bulletin No. 158).
4. Matters arising from the previous minutes.
5. To Receive and Adopt the President's Report.  
(a) Obituaries
6. To Receive and Confirm the Statements of Financial Performance and Position.
7. Appointment of Auditor.
8. Results of Elections - Wards 1, 5 and 7
9. Notices of Motion.
10. Remits.
11. Reports from Committee Convenors.
12. General Business.

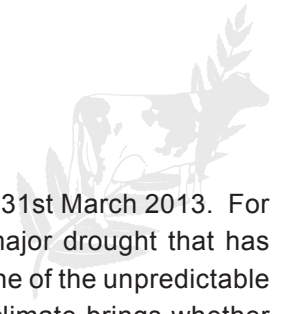
595 Ruakura Rd, R D 6  
HAMILTON  
22 May 2013

By order of the Board  
P M Goodin  
Board Secretary

## Annual Meeting Programme

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Tuesday 4 June	Opening Dinner and Awards Presentation
Wednesday 5 June	Bus trip including herd visits, lunch at Castaways, Karioitahi Beach and visit Butterfly Creek Dinner & Entertainment 'Con Artists'
Thursday 6 June	Annual General Meeting Dinner & Dance



Brian Hutchings  
President

It is my pleasure to present this report for the year ending 31st March 2013. For some of you your season will be well over due to the major drought that has affected many parts of the country. This is unfortunately one of the unpredictable joys of farming, and we have to make do with what the climate brings whether it be ideal or not.

The strength of the Ayrshire cow in being able to handle the tougher going definitely leans in her favour. Now is the time to all look forward to the new season ahead and planning for that.

The new office manager Pam Goodin has slotted into the position as if she had been there for years and has kept the office running smoothly and efficiently. Many thanks to Pam for her commitment and for providing support to the members of the Association.

The Association has recently taken over the administration of the Shorthorn Association and this may mean some extra part time staff may be looked at to ensure that the support of our members is not compromised.

The Association is still holding steady with a good amount of new members joining throughout the year. To those people a warm welcome, I hope that you all enjoy the involvement, camaraderie and support that belonging to the Association brings.

This year's Financial Report unfortunately does not make for good reading. There are a few reasons for this, which the Financial Convenor will touch on in his report. It goes without saying that we need to do our best to turn this around for the benefit of the Association. The budget for the coming year is definitely heading in the right direction, and we need to ensure that with the changes in place this follows this track.

Semayr has purchased another good line of young bulls for this coming season's team. We would like to see members using some of the young bulls to ensure that the proofs are as reliable as possible. Genomic progress is slow but it is still hopefully something to look forward to in the future.

Many thanks to the Board Members for their commitment in running the Association. The Directors spend a lot of time and effort, not just attending meetings but also work done behind the scenes that is not always recognised. I would like to thank you all for the way you handle your portfolios and making my job a lot easier.

Obituaries. To the members who have suffered bereavements during the past year I offer the sympathy and condolences of the Association and membership. The following obituaries of past and present members have been noted: Mr M Barry, Mr C Gunson, Mr D Duxfield, Mr W Haynes, Mr H Small, Mr N Tippett, Mr O Rountree, Mr I Thomson, Mr R Espiner, Mrs F Ryan, Mr J Drummond, Miss S Bremer, Mr R F Pollock, Mrs G McDonald, Mrs M Jeffries and Mrs B Lambie, Mr T Wallace.

I would like to thank all of the members and Pam for their support and hope to see as many of you as possible at the Ward 2 Annual General Meeting in June.

*Brian Hutchings*  
President

## Notices of Motion

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There are no Notices of Motion.



## Remits

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There are no Remits.

## Membership Numbers

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	2013/14	2012/13	2011/12	2010/11	2009/10
Senior Members	208	204	211	211	216
Associate Members	64	63	53	52	54
Retired Members	24	27	34	36	38
Junior Members	23	14	15	15	11
Paid Life Members	40	40	40	41	42
Honorary Life Members	12	13	12	12	11
Ordinary Members	6	4	1	1	
TOTALS	377	365	366	368	372

## Registrations by Herd Book

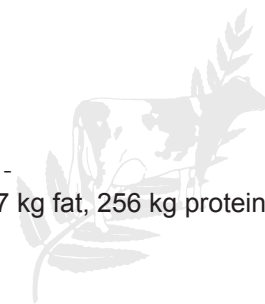
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	2011/12	2010/11	2009/10	2008/09	2007/08
Female - Main	3,027	2,559	2,763	2,983	3,571
- Supplementary	2,634	2,411	2,572	2,765	2,675
Male	208	211	256	179	238
TOTALS	5,869	5,181	5,591	5,927	6,484

## Trust Fund Donors

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DM Thomson, D & Mrs. NE Hutchings, CEC Webb, AF & Mrs. G Hutchings, AAC Weir, FS Hutchings, JF Burgess, DJ Ireland, Parlane Rose Bowl Fund, A & M Scott Shield donors, BC & Mrs. N Patrick, DW Wallace, Thistledown Farm.



Mayfield Trophy: Top Herd for NZ, 50 or more pedigree cows, Fat and Protein -  
Roma Farm Ltd - R M & M J Morris, 91 cows av. 7466 litres milk, 297 kg fat, 256 kg protein,  
279 DIM

Smith Family Trophy: Top Pedigree Cow for NZ, Fat and Protein -  
Carrington Family, Luckville Par Debe, Ex2, 9 yrs, 13476 litres milk, 690 kg fat, 457 kg  
protein, 305 DIM

Snowline Trophy: Top Cow, 10 yrs and over, Fat and Protein -  
Carrington Family, Luckville SB Ruby Deb ET, Ex2, 11 yrs, 11356 litres milk, 586 kg fat,  
391 kg protein, 305 DIM

C.E.C. Webb Memorial Trophy: Breeder of Highest "Breeding Worth" Bull, NZ bred, 2011/12 Season  
Mayo Pastoral Co Ltd - D B & K A Somerville - Mayo RF Quinella

Carmelglen Trophy: Highest Cow on High Production Worth list, with current lactation  
A T & H J Jane - Southwind Jules Qantas, E8-9

Certificates: Total Milk Solids (Fat & Protein) for Top Herds four sizes -  
50-100 cows - Roma Farm Ltd - R M & M J Morris, 91 cows av. 7466 litres milk, 297 kg fat,  
256 kg protein (553 MS), 279 DIM  
101-200 cows - Ngarangi Ayrshires - D & G Macky, 182 cows av. 6385 litres milk,  
287 kg fat, 230 kg protein, (517 MS), 286 DIM  
201-300 cows - G & S A Glentworth, 213 cows av. 6198 litres milk, 271 kg fat, 230 kg  
protein, (501 MS), 274 DIM  
301 plus cows - V K & S L Steiner, 304 cows av. 5531 litres milk, 248 kg fat, 192 kg protein,  
(440 MS), 263 DIM

Certificates: Top Cows - Milk, Fat, Protein, Dollar Earning -  
Fat kg: Carrington Family, Luckville Par Debe, Ex2, 9 yrs, 690 kg fat, 305 DIM  
Protein kg: Carrington Family, Luckville Par Debe, Ex2, 9 yrs, 457 kg prot, 305 DIM  
Milk Litres: Carrington Family, Luckville Par Debe, Ex2, 9 yrs, 13476 litres, 305 DIM  
Top Dollar Cow: Carrington Family, Luckville Par Debe, Ex2, 14 yrs, \$8,433.32

Certificates: Top Herd 50 or more Pedigree Cows Each Ward for Total Solids

Ward	Owner	Cows	Milk L	Fat kg	Prot kg	Solids	Days
1.	Lodore Farm Ltd - R M & J E Hutchings	371	4960	226	189	415	276
2.	Valendale Ayrshire Ltd - T L & J I Johansen	268	6203	252	219	471	288
3.	Roma Farm Ltd - R M & M J Morris	91	7466	297	256	553	279
4.	Goldwyn Enterprises Ltd - B T Hayward	99	6527	282	230	512	288
5.	G & S A Glentworth	213	6198	271	230	501	274
6.	M R & S J Booth	88	5905	267	214	481	271
7.	Riverlea Farm Ltd - S G & M Z Riley	246	3897	169	141	310	260
8.	Emunna Partnership Ltd - CJ & PM Prattley	118	5568	252	214	466	275
9.	Glenkylie MFJL - R & A Stevenson	210	5460	252	211	463	263

Certificate: Supplementary One Award - ARC & ARD Production Award for Total Solids

	Age	Litres	Fat	Prot	Solids	Days	Owner
Glenkylie 05-74 S1A	6	9001	440	312	752	301	Glenkylie DQPY - R J & A Stevenson

National Progeny Competition: Agri Feeds Don Hutchings Memorial Trophy - 5 daughters

1. Goldwyn Enterprises Ltd	Plum Bottom Tridents Lot	1141.90 pts
2. V K & S L Steiner	Plum Bottom Tridents Lot	1129.01
3. G & S A Glentworth	Kuusijoen Etroni	1068.08

Dalemere Farms Trophy - 10 daughters

1. G & S A Glentworth	Ristitien Johde	1098.06 pts
2. G & S A Glentworth	Sanrosa Royal Phillip	1064.88
3. W R & Z Kite	Sanrosa Royal Phillip	1033.20

Semayn Top BW Herd Award - Top BW, 50 or more Ayrshire cows

**Overall Winner** Glenkylie DQPY - R J & A Stevenson

**Ward Winners:**

	<b>BW</b>
1. Lodore Farm Ltd - R M & J E Hutchings	39
2. G P & D L Steiner	58
3. Roma Farm Ltd - R M & M J Morris	54
4. D A & C M Beuth	26
5. J & M Dravitzki	13
6. M R & S J Booth	26
7. Riverlea Farm Ltd - S G & M Z Riley	13
8. Trinity Holdings Ltd - L J & W P Main	38
9. Glenkylie DQPY - R & A Stevenson	71

Ayrshire Youth Achiever Competition

**Age Group 5 - 12**

1. Emily Instone	610
2. Gregory Capper-Conijn	370
3. Liam Newton	310

**Age Group 13-17**

1. Luke Instone	1020
2. Courtney Davies	1000
3. Amy Green	440

**Age Group 18-30**

1. Bridget Capper	730
2. Kylee Perrett	620



## Show Season Awards 2012/13

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### Ingleddale Trophy/Assn Photos:

North Island Champion Cow – V K & S L Steiner - Brookview Lot Laguna, E9-9  
South Island Champion Cow – Glenmore Farm, Green Family - Glenmore River Star, V7-8

### Association Photographs:

Res Nth Island Champion Cow – W R & Z Kite - Kiteroa Bonny Georgina, E8-9  
Res Sth Island Champion Cow – Glenmore Farm, Green Family - Glenmore GG Emerald, E8-8

Scott Memorial Shield: Sire Progeny – (Southland 2013) - CNRAYR Ltd - M T Livingstone

Ardgowan Trophy: Royal Champion Cow – W R & Z Kite - Kiteroa Bonny Georgina, E8-9

Wrightson Medal Trophy: Best Female Royal Show – W R & Z Kite - Kiteroa Bonny Georgina, E8-9

Autumn Show Points Shield: Most Points nom. Autumn Show 12/13 - (Northern Wairoa 2013)  
- Lodore Farm Ltd, M S & R M Hutchings

Sir Charles Fergusson Trophy: Most Points Royal Show (Waikato 2012) - W R & Z Kite

Fredrickson Trophy: Young Handlers Award (Senior) - North Island - Pennymay Symonds  
Young Handlers Award (Senior) - South Island - Sarah Greig

Greenlane Trophy: Young Handlers Award (Junior) - North Island - Alexis McLennan  
Young Handlers Award (Junior) - South Island - Samuel King

Arran Trophy: Ayrshire Young Judge Competition - Sarah Leech

## Special Awards

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### Kiteroa Trophy

For the person or persons who contributed the most effort in promoting the progress within the Ayrshire breed in the last 12 months both club wise and breed wise.

**Winner - to be announced at the Annual Meeting.**

### Bell Booth Achiever Awards

For persons who have made some notable achievement in the Ayrshire Breed.

**Winner - to be announced at the Annual Meeting.**

### Distinguished Member Awards

For members who promote Ayrshires either nationally or locally by always portraying a positive attitude for the breed, the NZ Ayrshire Association and it's aims, directions and objectives.

**To be announced at the Annual Meeting.**

## INDEPENDENT AUDITOR'S REPORT

To the Members of  
New Zealand Ayrshire Association (Incorporated)

### Report on the Financial Statements

We have audited the financial statements of the New Zealand Ayrshire Association (Incorporated) on pages 4 to 12, which comprise the statement of financial position as at 31 March 2013, and the statements of financial performance and changes in equity for the year ended, and the notes to the financial statements that include accounting policies and other explanatory information.

### Board's Responsibilities for the Financial Statements

The Board is responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interest in the Association.

### Opinion

In our opinion the financial statements on pages 4 to 12 present fairly, in all material respects, the financial position of the New Zealand Ayrshire Association (Incorporated) as at 31 March 2013 and of its financial performance for the year then ended in accordance with generally accepted accounting practice in New Zealand.



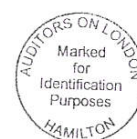
Auditors on London  
20 May 2013

**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**ACE AYRSHIRE HERD**  
**STATEMENT OF LIVESTOCK TRADING**  
**FOR THE YEAR ENDED 31 MARCH 2013**

	<b>2013</b>	<b>2012</b>
<b><u>Ace Cows &amp; Heifers</u></b>		
Sales	56,845	56,536
	56,845	56,536
Less - <u>Cost of Goods Sold</u>		
Opening Stock	1,068,900	925,450
Purchases	-	19,228
Closing Stock	(941,100)	(1,068,900)
Cost of Sales	127,800	(124,222)
<b>GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR</b>	<b>(70,955)</b>	<b>180,758</b>

**RECONCILIATION OF STOCK NUMBERS**

	<b>2013</b>	<b>2012</b>
Opening Stock      Ace Herd	652	694
Less Sales            Ace Herd	84	77
Less Deaths        Ace Herd	20	36
Plus Purchases      Ace Herd	0	0
Plus Leased animals Ace Herd	0	-17
Plus Natural Increase Ace Herd	101	88
Closing Stock        Ace Herd	649	652



**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**SEMAYR LIVESTOCK AND BREEDING SERVICES**  
**STATEMENT OF TRADING**  
**FOR THE YEAR ENDED 31 MARCH 2013**

<b><u>Bulls</u></b>	<b>2013</b>	<b>2012</b>
Sales	17,274	31,266
	17,274	31,266
Less - <u>Cost of Goods Sold</u>		
Opening Stock	98,250	92,500
Purchases	28,750	27,500
	28,750	27,500
Closing Stock	(115,000)	(98,250)
Cost of Sales	12,000	21,750
<b>GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR</b>	5,274	9,516
	<b>2013</b>	<b>2012</b>
<b><u>Breeding Services</u></b>		
Sales	128,069	149,826
Less Cost of Goods Sold	-	-
Opening Semen Stock	24,643	27,539
Semen Purchases	-	8,100
Closing Semen Stock	28,304	24,643
<b>GROSS PROFIT ON TRADING OPERATIONS FOR THE YEAR</b>	131,730	138,830
	<b>2013</b>	<b>2012</b>
<b><u>RECONCILIATION OF STOCK NUMBERS</u></b>		
Opening Stock Numbers	80	79
Plus Purchases	23	21
Less Sales	10	18
Less Deaths	0	2
Plus Progeny Ace Herd	0	0
Closing Stock Numbers	93	80



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**STATEMENT OF FINANCIAL PERFORMANCE**  
**FOR THE YEAR ENDED 31 MARCH 2013**

	Notes	2013	2012
<b>ACE AYRSHIRE HERD</b>			
Gross Profit on Livestock Trading for the Year		(70,955)	180,758
Milk Solids		260,340	305,411
Share of Bobby Calves		8,057	7,286
Dividend Income		578	1,410
Total Income on Ace Ayrshire Herd		<u>198,020</u>	<u>494,865</u>
Less - Aceayr Expenses	06	<u>(354,731)</u>	<u>(344,765)</u>
<b>Net Surplus (Deficit)</b>		<b>(156,711)</b>	<b>150,100</b>
 <b>SEMAYR BREEDING SERVICES</b>			
Gross Profit on Livestock Trading for the Year		5,274	9,516
Gross Profit from Breeding Services		131,730	138,830
Other Income		242	241
Total Income on Breeding Services		<u>137,246</u>	<u>148,587</u>
Less - Breeding Services Expenses	07	<u>(141,044)</u>	<u>(128,202)</u>
<b>Net Surplus (Deficit)</b>		<b>(3,798)</b>	<b>20,385</b>
 <b>INCOME FROM OTHER SOURCES</b>			
Registration		15,686	19,785
Subscription		29,381	29,078
Other Income		32,424	31,947
Total Income from Other Operation		<u>77,491</u>	<u>80,810</u>
Less - Administration Expenses	08	<u>(125,583)</u>	<u>(121,681)</u>
<b>Net Surplus (Deficit)</b>		<b>(48,092)</b>	<b>(40,871)</b>
 <b>NET SURPLUS/(DEFICIT) TO ACCUMULATED FUNDS</b>		 <b><u>(208,601)</u></b>	 <b><u>129,614</u></b>



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**STATEMENT OF MOVEMENT IN EQUITY**  
**FOR THE YEAR ENDED TO 31 MARCH 2013**

	<b>2013</b>	<b>2012</b>
Equity at start of Period	1,045,579	915,678
Net Surplus (Deficit) for the period	<u>(208,601)</u>	<u>129,614</u>
<b>Total recognised Revenues and Expenses for the Period</b>	<b>(208,601)</b>	<b>129,614</b>
Increase (Decrease) in Investment Funds	271	287
Increase (Decrease) in Property Revaluation Reserve	127,000	
	<hr/>	<hr/>
Equity at End of the Period	<u>964,249</u>	<u>1,045,579</u>



These Statements are to be read in conjunction with the Notes on pages 9 to 11 and the Auditors' Report on page 3

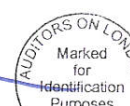
**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2013**

	Note	2013	2012
<b><u>ACCUMULATED FUNDS</u></b>			
Opening Balance		811,595	681,981
Surplus (Deficit) for Year		(208,601)	129,614
Closing Balance		602,994	811,595
Capital Reserve		57,305	57,305
Property Revaluation Reserve	10	274,294	147,294
LIC Share Adjustment		1,807	1,807
Ravensdown Bonus Share Offer		1,209	938
Youth Fund		6,640	6,640
Special Projects Fund		20,000	20,000
		361,255	233,984
<b><u>TOTAL MEMBERS &amp; TRUST FUNDS</u></b>		<b>964,249</b>	<b>1,045,579</b>
 <u>Represented by:</u>			
<b><u>CURRENT ASSETS</u></b>			
Debtors		81,056	58,404
Westpac - World Conference		4	4
Stock - Ayrshire		657	1,212
Stock - Ace Herd		941,100	1,068,900
Stock - Semayr	- Livestock - Semen	115,000	98,250
		28,304	24,643
Total Current Assets		1,166,121	1,251,413
 <b><u>CURRENT LIABILITIES</u></b>			
Westpac - Ayrshire		121,786	115,330
Creditors		103,544	38,568
Collected on behalf of Clubs		5,785	-
GST Holding		4,672	4,349
Westpac Banking Corporation	9	526,766	320,766
Total Current Liabilities		762,553	479,013
<b><u>WORKING CAPITAL</u></b>		<b>403,568</b>	<b>772,400</b>
 <b><u>INVESTMENTS</u></b>			
Westpac - Special Projects Fund		-	29,504
Westpac - Youth Fund		-	7,844
Interest Accrued on Investments		-	8
Total Investments		-	37,356
 <b><u>SHARES</u></b>			
LIC Shares	- Ordinary - Investment (3361)	2 2	956 5,417
CRT Shares		640	200
Ravensdown	- Bonus - Investment	1,041 1,161	769 1,000
		8,974	8,342
<b><u>FIXED ASSETS (REFER SCHEDULE)</u></b>	3,10	916,125	797,899
 <b><u>TERM LIABILITIES</u></b>			
Westpac Banking Corporation	9	364,418	570,418
		364,418	570,418
<b><u>NET ASSETS</u></b>		<b>964,249</b>	<b>1,045,579</b>

President  
Brian Hutchings



Finance Convenor  
Graeme Emslie

**N Z AYRSHIRE ASSOCIATION (INCORPORATED)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2013**

1. **Statement of Accounting Policies**

**Reporting Entity**

NZ Ayrshire Association (Inc) is a non-profit organisation registered under the Incorporated Societies Act 1908. These Financial Statements have been prepared in accordance with generally accepted accounting practice as defined by the Financial Reporting Standards and Statements of Standard Accounting Practice as issued by the New Zealand Institute of Chartered Accountants.

**Measurement Base**

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position have been applied on an historical cost basis. Accrual accounting is used to recognise revenues and expenses when they occur and reliance is placed on the fact that the Association is a going concern. The information is presented in New Zealand dollars.

**Specific Accounting Policies**

The following specific accounting policies, which materially affect the measurement of financial performance and financial position, have been applied:

A. **Differential Reporting**

The Association is a qualifying entity under the New Zealand Institute of Chartered Accountants Framework for Differential reporting regime on the basis that it is not publicly accountable and it is not considered large. Therefore full advantage has been taken of all differential reporting exemptions.

B. **Fixed Assets and Depreciation**

Depreciation has been charged at 2% diminishing value on office premises, 10% diminishing value on office furniture, 33% on office equipment and 14% diminishing value on farm machinery. This method and rates are considered appropriate to the circumstances of the Association.

C. **Accounting for G.S.T.**

The financial statements have been prepared on a G.S.T. exclusive basis, with the exception of debtors and creditors which are stated inclusive of G.S.T.

D. **Inventory**

Stocks of semen and goods held for re-sale have been valued at the lower of historical cost or net realisable value on a FIFO basis. Livestock held in the Association's dairy herd have been valued at market value. Semayr Breeding Services bulls have been valued at the higher of historical cost or assessed standard value of \$1,000.00.

E. **Investments**

Investments are valued at cost.

E. **Income Tax**

The Association is not liable for the payment of Income Tax by reason of its exemption under Section CB (1)(g) of the Income Tax Act 1994.

F. **Accounts Receivable**

Accounts Receivable are stated at their expected realisable value.

G. **Administration Costs**

The transfer of \$10,000 from Semayr Breeding Services Account and \$7,500 from the Ace Ayrshire Herd Account to the Statement of Financial Performance Account of the Association recognises the cost of salaries, and other office administration charges paid on behalf of Semayr Breeding Services and the Ayrshire Herd.





**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2013**

H. Changes in Accounting Policies

There have been no material changes in accounting policies since the preparation of the last financial accounts.

2. Investments

The holding of Livestock Improvement Corporation shares is valued at \$6,132. The Market value of these shares at 31 March 2013 was \$23,233 (2012: \$22,448).

3. Fixed Assets

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Book Value 31/03/13</u>
Office Premises	40,375	14,855	25,520
Office Equipment	12,550	3,160	2,572
Farm Machinery	92,769	47,368	45,401
Bull Farm	780,000		780,000
Bull Farm – Fences/Yards	119,433	56,800	62,632
	<u>\$1,045,127</u>	<u>\$122,183</u>	<u>\$916,125</u>

Bull Farm \$780,000

The Bull Farm, situated on Kaweora Road, Opunake, is a 59.074 ha leasehold property (Section 10 Blk X Opunake Survey District) for which the Association holds a leasehold interest registered under Schedule 1 of the Maori Reserved Land Amendment Act 1977. The lease has been varied, extending the term to 31 December 2031. The \$780,000 reflects the value of the Associations' (Lessees) interest in the property.

4. Related Party Transactions

There were no related party transactions during the year ended 31 March 2013 other than between the Association and its members in the normal course of business. (2012 Nil)

5. Capital Commitments

The Association has no capital commitments as at 31 March 2013. (2012 Nil)

6. Aceayr Expenses

Following significant expenses includes;	<u>2013</u>	<u>2012</u>
Animal Health	42,274	51,782
Fertiliser Cartage & Spreading	21,474	25,666
Grazing	76,384	41,792
Harvesting Costs	77,607	50,461
Mortgage Interest	46,218	42,187

7. Semayr Breeding Expenses

Following significant expenses includes;	<u>2013</u>	<u>2012</u>
Processing & Distribution	30,154	26,953
Fertiliser & Spreading	18,080	17,104
Mortgage Interest	28,815	29,247
AE/Animal Registrations	12,000	11,000

8. Administrative Expenses

Audit fee provision of \$5,300 was made for the year ended 31 March 2013, addition to the actual audit fee paid for the period ended 31 March 2012. Administration expenses includes;

	<u>2013</u>	<u>2012</u>
Employee Salary	64,393	64,682
Audit Fee	10,652	5,046
Depreciation	1,788	1,012
Travel & Meeting	8,328	11,164



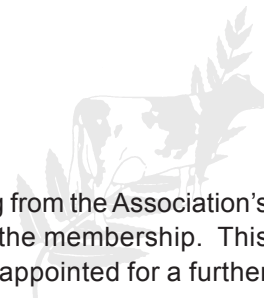
**NZ AYRSHIRE ASSOCIATION (INCORPORATED)**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 MARCH 2013**

9. <u>Term Loan</u>	<u>Current Amount</u>	<u>Term Amount</u>	<u>Due Date</u>	<u>Interest Rate</u>
<u>Westpac Banking Corporation</u>				
Term Loan 91	\$320,766	-	29/10/2013	6.70%
Term Loan 93	-	\$109,838	04/04/2022	6.70%
Term Loan 94	-	\$254,581	30/05/2016	9.10%
Term Loan 95	<u>\$206,000</u>	-	30/05/2013	6.70%
TOTAL	<u>\$526,766</u>	<u>\$364,418</u>		

The loans are secured by way of a General Security Agreement over the Association's assets and undertakings, Specific Security Agreement dated 10 July 2001 over livestock owned by New Zealand Ayrshire Association (inc) and Registered First Mortgage over the rural property situated at Kaweora Rd, Opunake as legally described in Certificate of Title 49363.

10. Property Revaluation Reserve  
The lease hold property at Kaweora Road, Opunake was revalued by Quotable Value Limited as at 1 September 2012. The increase in the value of \$127,000 is recognised in the Property Revaluation Reserve in the Statement of Financial Position.
11. Contingent Liability  
The Association has collected "SNiP tax" from LIC from the sale of semen for the express purpose of DNA sampling animals for genomic selection in the amounts of \$13,005 in 2010, \$10,511 in 2011, \$11,292 in 2012 and \$9,230 which has been recorded as revenue in the respective years' financial accounts. The DNA sampling is currently taking place and the Association is likely to incur an additional cost of up to the gross amount collected.
12. Subsequent Events  
At the date of signing the audit report, there are no matters or events that have arisen, or been disclosed, subsequent to balance date that would require adjustment, or disclosure in, these financial statements (2012: No matters or event arisen or disclosed).





Gordon Glentworth  
Convenor

The Semayr Board consists of five Directors, three being from the Association's Board and the other two Directors are appointed from the membership. This past year Roger Hutchings term was up and he was reappointed for a further two year term.

Looking at this past season, which was certainly a challenge in most areas, sees that the 509 bulls i.e. bulls gaining their initial proof for daughter information having very little impact as compared to the already proven bulls. The range goes from +109 down to -107 BW. The positive from this was of those 15 bulls being proven, only one had a negative BW. If we remove the one at -107 then the range would be from +2 to +109 BW. While some of the bulls display very good individual traits, none displayed all traits at a level we would have liked. Consequently all bulls from that years intake have now been culled. The bull at +109 has come out with an udder BV of -0.16, all other traits are very good. This is disappointing as his two full sisters both classified 8 in the udder.

Our current sire statistics for all Ayrshire bulls with a reliability of over 60% are as follows: The average BW is -61.7 and a range from +145 down to -378. When considering bulls and to maintain progress in our breed we need to try and use bulls that are at least one standard deviation better than average and that equates to +40 BW and above.

The following table highlights some of our breeds traits and standard deviation for each of these traits.

<i>Trait</i>	<i>Average</i>	<i>Std Dev</i>	<i>Trait</i>	<i>Average</i>	<i>Std Dev</i>
<b>Production Traits</b>			<b>TOP Traits</b>		
Breeding Worth	-61.7	101.7	Overall Opinion	0.14	0.29
Milkfat BV	-8.7	14.8	Rump Width	-0.17	0.26
Protein BV	-1.0	10.4	Udder Overall	0.02	0.26
Milk Volume BV	37	317	Dairy Conformation	0.07	0.22
Liveweight BV	8.1	22.2			
Fertility BV	-6.9	6.2			
Somatic Cell BV	-0.22	0.32			
Residual Survival BV	137	179			
Total Longevity	-97.5	220			
Body Condition Score	0.19	0.12	<b>Based on 492 sires</b>		

Genomics & where we are up to. We have had 48 bulls screened and the feedback we have received is that it appears to be very encouraging. However to improve on the reliability of these results we need to test a further 50 or so bulls and these have been selected and to add to this further we need to select a few herds, with a total of approx. 1000 cows, that are representative of our breed and to have those animals genomically tested. To date we haven't moved down this track as fast as we could have, but in the meantime the methodology and accuracy has improved which will have benefits to us not rushing into this technology.

Our young bull team this year has 24 bulls for proving. We have tried to have represented a wider range of sires. As it has turned out we selected a higher percentage than normal from two year old dams and at the time of selection their production traits were very acceptable. Unfortunately as the season continued, some now have a negative Lactation Worth. A decision will be made as to whether we will place any onto a reserve list or withdraw them from the team. On a positive note the ancestry udder BVs are continuing to improve. Once again we have continued with one of the options a No Choice Pak for \$4.00 per straw.

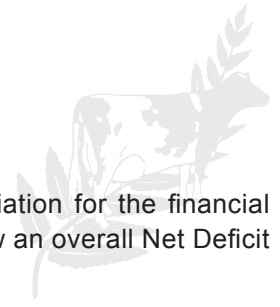
Semen sales last year were 17,621 straws from proven sires and 8,475 from unproven sires.

The Bull Farm and the bulls on it have come through the dry summer and autumn in good shape. We did have some water issues as we are last on a gravity-feed system to get water. We recently had a TB test on the bulls with no reactors, this is always pleasing. The proven bulls on the farm are Brody, Quinella, Protein Pak, Hughie and Blake. Two of these bulls (Brody and Quinella) are leading the RAS list for Ayrshire sires, both with positive udder overall traits as well. We are now a little more self sufficient as the electric fence system is powered by two solar powered energisers and this is working well. I would make mention at this point to thank those members who have given up their time on occasions to help out on the Bull Farm for the TB test and when mixups occur and have to be sorted and the subsequent fence repairs.

In concluding this report I would like to thank all the Semayr Board Directors for their input over the last 12 months and all those who have supported us not only in semen purchases but also those that have offered us bulls for our Progeny Test Team. As a smaller breed numerically progress is not easy and our future is heavily reliant on us as Ayrshire breeders and Ayrshire farmers helping prove the young sires of the future, to ensure our future within the New Zealand dairy industry.

*Gordon Glentworth*

Chairman – Semayr Breeding Services



Graeme Emslie  
Convenor

The accounts for the New Zealand Ayrshire Association for the financial year ended 31st March 2013 are complete and show an overall Net Deficit of \$208,601 transferred to Accumulated Funds.

The Balance Sheet shows a decrease in Net Worth from \$1,045,579 to \$964,249 this being a difference of \$81,330. The \$81,330 decrease in equity is derived from the Net Deficit \$208,000 less the increase in property Revaluation Reserve of \$127,000.

Ace Herd: Net Deficit \$156,711. Last financial year we reported an increase in livestock revaluation of \$143,450 and this year we have to report a decrease in Livestock revaluation of \$127,800. Ace herd expenses for the financial year ended 31st March 2013 also contain a double up of wintering costs, having had to winter cows in June July 2012 and having costs of cultivating and growing enough crops on farm and runoff to winter all cows on this current winter 2013. This also includes additional costs for extra supplement to winter all cows on.

So the main points resulting in deficit are summarised as follows:

- Livestock Revaluation (\$127,800)
- Difference in Grazing/Harvesting costs/ Cultivation from 3/2013 and 3/2012 (\$61,738)
- Difference in Milk Solids revenue (lower production to March and lower opening advances) (\$45,071)

Semayr Breeding Services: small Deficit \$3,798. Expenses continue to be well maintained within budget. We need an increase in sales revenue.

Office: Expenses kept tight by Pam with good returns made on Bulletin and T.O.P run.

Draft cashflow forecasts for the year ended 31st March 2014 have been prepared. This takes into account the new revised Lower Order Sharemilking agreement where the new sharemilker provides all the machinery and carries out a large amount of cultivation work and supplement making. This also removes our risk exposure to repairs and maintenance and fuel costs.

The budget shows a healthy positive surplus for the Ace Herd of approx. \$100,000. This is calculated using the payout advances as per the Fonterra Payment indicator and will be revised as soon as the new advance rates are released.

*Graeme Emslie*

Convenor - Finance Committee



Diarmid Somerville  
Convenor

The Committee consists of Peter Addison, Graeme Emslie, Donald Green, Pam Goodin and Diarmid Somerville. It gave me great pleasure to see four articles in the Dairy Exporter over the past year. In August there was a feature on the Kiteroa Trophy returning “home” when Zane won it for his contribution to the breed during the past year. Also in the August edition, Albie and Hilary Jane’s farming operation featured, following Hilary’s Distinguished Members Award. In the January issue this year, Vince and Sheridan Steiner’s Brookview Stud’s operation was reviewed. In the latest May issue, Lance and Wendy Main featured. The Mains have achieved a Gold Plus for their farm in Oxford with the Synlait Dairy Company. The Gold Plus is awarded when standards across areas including irrigation, farm waste, effluent, nutrient management, nitrate loss, feed and pests are met. It is pleasing that breeders make themselves available to the dairy media. Along with promotion, it fits within the Association’s core values.

Currently the Dairy Industry is running Industry Awards. It would be a positive promotion if some of the Farm Managers and Sharemilkers among our membership would take part. We have some well established 50% sharemilkers among our membership. It would be a good challenge for the individuals, as the competition assists in honing business skills.

In last year’s report, I tried to bring members attention to their use of the media. In particular I refer to the social media. When something is written in social pages, it is no different to putting it in a newspaper. Care needs to be taken that the truth is written! Not just rumour or unsubstantiated opinion. The libel laws around social media are just catching up with this technology. I would like to remind members of the Association’s core values. Always portray a professional image. Foster camaraderie among Ayrshire members. These values set a standard and goals for all members.

It was good to see that the trophies for the main shows were shared around. The Royal Show in Hamilton to Kiteroa Bonny Georgina of Kiteroa Ayrshires; South Island Championships in Ellesmere to Glenmore River Star, the Green Family; NZ Dairy Event in Fielding to Premier Danehill Frost, Derek and Catherine Hayward; North Island Championships in Morrinsville to Brookview Lot Laguna, the Steiner Partnership. Congratulations to those who were successful, and thank you to everyone else who took part.

The early sales this season at Kiteroa and Valendale went reasonably well. Top prices for incalf heifers being \$2650 and \$2550 respectively. The NZDE Fielding sale also went well with top price going to a calf, Brookview Secrecy Lot 2 ET selling for \$6200. April sales in the North Island were affected by drought. Prices were down and buyers sometimes absent. At the Karnea dispersal sale on 14th May, the situation had changed with good Autumn rain. Prices increased, and the buyers returned. The top price was \$10,200 paid for Lodore Carters Snow ET. \$7000 was paid for Sanrosa Snowie, an incalf heifer, and \$5300 for calf Karnea Quinellas Snow.

Production for the Association’s awards: We monitor herds by BW/PW comparison. Some herd owners have been asked to supply the Committee with additional information. Following the provision of this information, everything was found to be in order.

There are two articles in the latest Bulletin which I recommend members read. The first is on the Dairy Industry Good Animal Database. The ownership of this is to change hands. It is the Board’s concern this will impact on the Association’s access to information, and the possible increase in cost for any information.

The second article is on the Economic Values Update in Animal Evaluation. The Ayrshire Breed is affected due to the increased weighting on fertility. This is measured with additional emphasis on cows calving within 42 days of planned start of calving in their second season.

*Diarmid Somerville*

Convenor – Production Promotion Committee



Brian Hutchings  
Convenor

This year saw another successful season in regards to the number of cows put forward for inspection. The changes that were made to the hand held machines this season seemed to make the runs go smoother and more efficiently, even though previously this had been good. Big thanks go out to the members for accommodating and feeding the inspectors whilst they are doing the TOP runs. Thanks to the inspectors that take the time to do the task at hand, it is much appreciated by the Board. Here's hoping that we see the same again or even more animals to be inspected for the coming season as this is all beneficial for the breed as a whole.

Once again the turnout of Ayrshires in the show scene around the country was good to see. Even with the climatic conditions being as trying as they were, it is a credit to all who exhibited their animals. Well done to you all for keeping the Ayrshire cow performing in the show circuit as well as they do. Just a little reminder, whether it be at a small country show or at a major event, personal presentation and consideration to other exhibitors is expected to go without saying, but sometimes it does not hurt to reiterate this every now and then. Remember it is not just the animal that is in the public eye. All of the show winners are recorded in the show award section of the annual report, congratulations to those winners.

The nominations for the three shows that we elect judges for are as follows:

North Island Champs – Bruce Eade, Jonathan Glentworth, Paul Symonds

South Island Champs – Peter Addison, Zane Kite, Donald Green

Royal Show – Ken Eade, Roger Hutchings

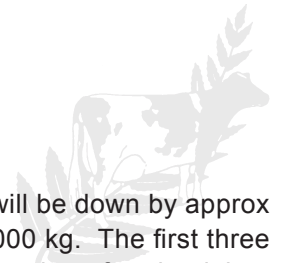
This year there were judging schools held in the North Island and were very well attended. It is good to see a number of new judges coming up. This is very positive and I would urge clubs around the country to nominate junior judges up for judging where possible to help them to advance up through the ranks to the Senior Judges list. Due to the timing there was not a school in the South Island this year, but we hope to hold one this coming season. This year the Board have written letters to the Judges who have not attended any Judging days to resit their tickets, that if they wish to remain on the list of Judges in the Herd Book they would be required to attend one of these days. Those Judges who have had tickets expire also have been informed of this and would also need to attend a Judging day when next in their area if possible.

Thank you to the people who took the time to host these days, it is much appreciated. Also thanks to Ken Eade and Ivan Fredrickson for organising and judging the days. This committee is made up of Gordon Glentworth, Peter McFall, Peter Addison and myself.

*Brian Hutchings*  
Convenor - T.O.P. Committee

 T.O.P. Classification

	2012	2011	2010	2009	2008
Herds	68	76	69	73	80
Heifers	1,826	1,871	1,672	1,647	1,777
SPS Heifer	414	364	370	336	463
Cows	1,167	1,678	981	1,523	1,415
Milking Shorthorn	305	353	415	262	477
TOTALS	3,712	4,266	3,438	3,768	4,132



Stewart Riley  
Convenor

This report is not an easy one to write as production will be down by approx 18,500 kg milksolids from 151,725 kg to approx 133,000 kg. The first three months production was on par with the previous season, but after that it has all been downhill. I would suggest that our sharemilkers were simply out of their depth and have struggled with pasture managements and basic farming practices.

We have grown enough winter crops to keep all in-calf stock on the property this winter. While this will benefit next seasons financial position, it does have the effect of almost doubling our costs for the current season.

The empty rate this season is 10% which is considerably better than the 18% of last season. We will be holding over the best 12 younger cows and all others will be culled.

The 101 replacement calves reared this season were put out to graze following weaning. This should have enabled us to better utilise the runoff area for winter requirements and also removed the management of the calves from the sharemilker. These animals were grazed on the same property as our in-calf heifers in Southland. This property neighbours Paul & Alison Duffy's drystock unit and so they are able to keep an eye on them on our behalf. There were four empties in the heifer mob this season.

Back on the farm Somatic Cell Count has been much higher than in previous years and extra culling will be done to help this problem next season. All retained cows will be done with dry cow penicillin. At the time of writing we have dried off approx 100 cows and these have all been treated.

Cow numbers for calving next season will be similar to this season at 460.

Our current sharemilker is taking up a position in Australia for next season. We are all looking forward to next season with our new but experienced sharemilkers James & Michelle Burnby, currently farming in the Wairarapa. While we thank our current sharemilkers for the experience, we wish James & Michelle well for the coming season and look forward to the farm and herd's potential being achieved.

At this point we would like to thank Ken Eade for his input up until the time he had to pull back from this responsibility though a health scare. We also thank Paul Duffy for stepping in at short notice and taking on this responsibility until the Board was able to put together a team to oversee this venture.

The Budget for the next season is very positive and we will endeavour to deliver on this.

*Gordon Glentworth*

on behalf of Stewart Riley, Convenor – Ace Farm Committee





Donald Green  
Convenor

It is with pleasure that I present the Youth Committee Annual Report for 2013. The Youth Committee consists of Pam Goodin, Brian Hutchings, Kylee Perrett Sarah Leech and myself. We also co-opted Audrey Stevenson to organise our Youth Seminar.

I feel that the Youth Section has achieved plenty over the past 12 months and almost all of the recommendations and goals that we set for ourselves at the last AGM have been completed. I note that our Junior Membership has made a steady increase over the past 12 months and Pam has 70 junior registrations on the Youth database.

Our usual Youth Competitions have been contested once again and I congratulate all contestants for taking part. The Ayrshire Youth Achiever Competition attracted 12 completed entries over the three age groups with the successful contestants being Emily Instone (5 - 12 years), Luke Instone (13 - 17 years) and Bridget Capper (18 - 30 years). Along with the prize money the first placegetters receive either a Youth or Associate membership to Ayrshire NZ.

Competition around the show rings in both North and South Islands has again been good amongst our younger members and I would like to congratulate Sarah Leech for winning the Ayrshire Young Judge at the Royal in Hamilton.

I would also like to congratulate the winners of the Fredrickson Senior Young Handlers Trophies - Sarah Greig, South Island; and Pennymay Symonds, North Island. Also the Greenlane Trophies for Junior Handlers Samuel King, South Island; and Alexis McLennan, North Island. Thanks to all who entered.

Throughout the year we had two invitations, one from Ayrshire Canada and one from The UK Ayrshire Society to send a Youth Representative to attend a Youth Week that they were holding for their young members. David Ackermann from the 'Musica' stud in Canterbury went to Canada at the end of July (see report in Spring Bulletin) and Haydon Donald from the 'Arran' stud went to the UK in early April, we await his report. Speaking to both young men on their return convinced me that we made the right decision to send them and that they were great ambassadors for our breed here in NZ.

Following a recommendation at the last AGM to have two Committee Members outside of the Board we invited Kylee Perrett as a co-opted member and Sarah Leech as a nominated member onto the Committee and I thank them for their input. It has taken some time but finally our Hoodie Jackets are available for the young and not so young, see Pam for orders

Perhaps the highlight of the year for me was helping Audrey Stevenson organise and run the Ayrshire Seminar in my home patch, central Canterbury. Audrey is very passionate about our young members needing to learn about farming and breed matters, and getting to know one another in a group and social environment. She had organised a very interesting programme over three days with the best that Canterbury could offer. We had young people from Southland to Northland and a big thanks to those employers who sent along their staff, we had up to 20 people at some sessions. Also thanks to the Canterbury Ayrshire Club for their hospitality. A report is due out in the next Bulletin.

Following the Seminar we had the option of a four day Southern Road Trip calling at Ayrshire breeders along the way as far as Gore then back up through the centre of the South Island, this was very popular and enjoyed by all.

As always thanks to Pam, her help on this Committee is always very much appreciated.

*Donald Green*

Convenor - Youth Committee



Pam Goodin  
Manager

Despite my apparent firing at last years AGM courtesy of Graeme Leech, I am still on deck as your Association Manager, albeit with a new name. I married in October and changed my name to Pam Goodin. Thank you to all the members who contacted me prior to and since the wedding to wish Mike and I best wishes. Members seem to take great delight in addressing me as 'Mrs Goodin'. In another milestone I reached 15 years of service with the Association in March this year.

Once again the week following the Annual Conference was spent at National Fielddays at Mystery Creek, where for the third year we had a presence in the LIC Building, talking to both members and commercial farmers using Ayrshire semen.

In August I spent a day with David and Clare Beuth at Mamaku in preparation for their article in the Spring Bulletin. It was a great day out and I was impressed by their philosophy of 'all things red' including the Irish Setters.

Once again prior to the TOP Classification season we held a joint workshop with Jersey New Zealand for classifiers which I led here in Hamilton. The TOP season went smoothly, and I was thrilled to get out recording on the Handheld Unit for a couple of days. It was a great experience (despite the weather) and I learnt a lot.

In September I attended a couple of the local presentations made to breeders by CRV Ambreed. I was pleased to be able to provide breed and Association information for their presentation, and presented our segment at three meetings in the greater Waikato area.

I also attended a number of the spring sales in the Waikato region - the Bull Sale in September and the Kiteroa and Valendale annual sales in November. Later in October I also attended the Royal Show here in Hamilton, where I assisted with the Ayrshire Young Judge Competition.

The Spring Bulletin, Herd Book and Production Register were all issued on time to members.

Late January saw the now annual pilgrimage to the New Zealand Event in Feilding. This year we did not have a manned site, but instead a joint static display with Jersey New Zealand. It certainly made it easier for me to be ringside and take photos of all the classes. This will work even better in the future as I will be responsible for taking photos in two rings.

In March I spent a day with Bryan and Lynley Hayward of Goldwyn Enterprises Ltd in preparation for their article in the Autumn Bulletin. Being on farm during the drought and hearing how they were handling it was a bit of an eye-opener for me. I also attended the North Island Championships at Morrinsville and was delighted by the great parade of Ayrshires. Judging was still going on in the Ayrshire ring long after the other breed rings had packed up and gone home. There was also a great display in the young handler classes.

The Autumn Bulletin was issued a few days earlier than usual to allow for an early Easter.

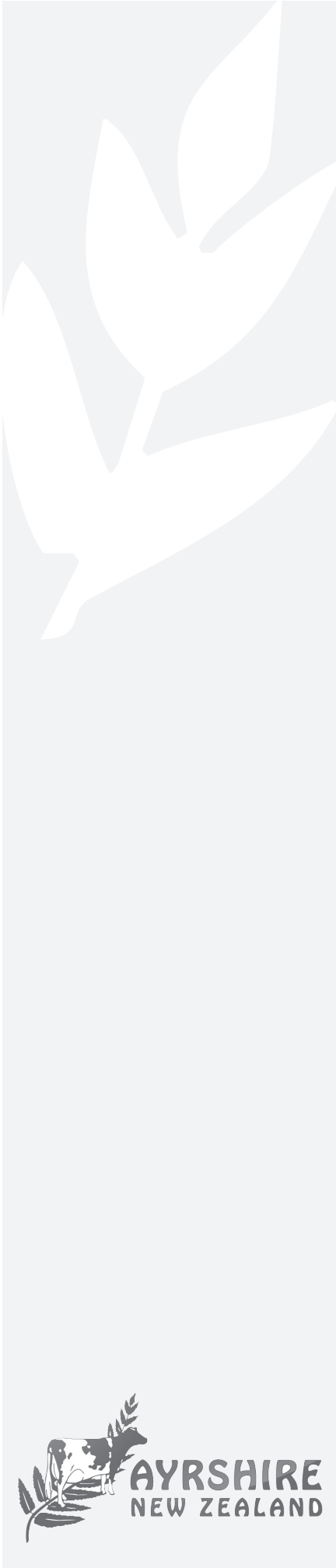
April and May are always busy with the preparation and completion of the annual audit, and the preparations for Annual Conference. I have also attended a number of the autumn sales including the Waerenga 75th Anniversary Celebration Sale, the Lenica Dispersal Sale, the Thames Valley Club Sale and the Karnea Dispersal Sale. It is always sad to attend dispersal sales, but at both of this years dispersals there were a number of new buyers which augurs well for the breed.

Earlier this year we took over responsibility for the administration for the New Zealand Milking Shorthorn Assn. Their previous Secretary completed the end of year for the financial aspects, and since 1 April we are undertaking all of their administrative requirements. Work is well in hand getting new systems up and running for them, and this will progress throughout the first year of our tenure, after that this should settle into a routine. There has been considerable ongoing work with the Milking Shorthorn centennial publication in recent weeks.

A large area of work for me throughout this year has been the Dairy Industry Good Animal Database (see article p.7 Autumn Bulletin #159). Submissions have been prepared for both DairyNZ and the Ministry of Primary Industries, and numerous meetings attended representing Ayrshire New Zealand and the Dairy Breeds Federation to ensure that our status as industry partners in the database is recognised and the appropriate arrangements made for the ongoing work of Breed Societies in the new database. This work on DIGAD will be ongoing for at least the next two years and will take significant resources both in finances and staff time.

It has been a challenging year in many areas for the Association, but I am heartened by the progress we have made in areas such as youth activities. Never forget that this Association will only continue to progress through the active and positive participation of all of its members - YOU.

*Pam Goodin*  
Manager



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