

New Zealand Ayrshire
Association (Inc)

ANNUAL REPORT
31 March 2015





Official Publication
of the
NEW ZEALAND
AYRSHIRE
ASSOCIATION (INC)

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Board of Directors

President	Brian Hutchings	Dargaville
Directors	Roger Hancock	Ohinewai
	Peter Addison	Otorohanga
	Diarmid Somerville	Reporoa
	Gordon Glentworth	Kaponga
	Graeme Emslie	Norsewood
	Stewart Riley	Collingwood
	Donald Green	Leeston
	Peter Allison	Outram

The Ayrshire VISION

CORE IDEOLOGY

- Core Values*
- Genetic gain of the Ayrshire population
 - Always look for the opportunity
 - Maintain a financially sustainable business
 - Foster camaraderie among Ayrshire members
 - Always maintain a professional image

Purpose Ayrshire New Zealand will develop, promote and maintain the Ayrshire breed as a credible option for New Zealand dairy farmers.

ENVISIONED FUTURE

Ultimate Goal To be the number one dairy population within the world, among all breeds, under the NZ payment system.

- Vision*
- Ayrshire (A14+) will make up 10% of the national herd
 - Ayrshire BW/GW and PW will increase and be comparable to other breeds.
 - Ayrshire cows will be included in national statistics and trials.
 - Ayrshire cows will be financially rewarding for those who farm them.
 - Ayrshire NZ will have united, vibrant members who are proud to belong.
 - Ayrshire NZ members will be proactive and engaged in striving to achieve Association goals.
 - Ayrshire NZ and its members are progressive and are perceived to be innovative.

Key Performance Indicators (KPI)

1. Membership: The Association membership will be 30% of farmers who have a proportion of Ayrshire in their herds.
2. Registration: 40% of available animals will be registered.
3. Semen Sales: The Semayr / LIC partnership will have 85% of the Ayrshire semen sales.
4. Ace Herd
 - (a) Nucleus Herd will be in the top 3% of NZ Ayrshire herds.
 - (b) The venture will generate income to fund the registration goal.
 - (c) The venture will provide financial security for the Association by maintaining an appreciating asset.



NOTICE OF 106th ANNUAL GENERAL MEETING 2015
and
ANNUAL REPORT, STATEMENT OF FINANCIAL PERFORMANCE
and STATEMENT OF FINANCIAL POSITION
for the year ended 31 March 2015

To be presented to the Annual General Meeting of the Association
to be held at

ASCOT PARK HOTEL
INVERCARGILL

on
FRIDAY 19 JUNE, at 9.00 am.

BUSINESS

1. Notice of Meeting.
2. Apologies.
3. Minutes of the 2014 Annual General Meeting (see Bulletin No. 162).
4. Matters arising from the previous minutes.
5. To Receive and Adopt the President's Report.
(a) Obituaries
6. To Receive and Confirm the Statements of Financial Performance and Position.
7. Appointment of Auditor.
8. Results of Elections - Wards 4, 8 and 9
9. Notices of Motion.
10. Remits.
11. Reports from Committee Convenors.
12. General Business.

595 Ruakura Rd, R D 6
HAMILTON
3 June 2015

By order of the Board
P M Goodin
Board Secretary

Notice of special meeting to be held on conclusion of the AGM. Confirmation of Notices of Motion

P M Goodin
Board Secretary

 Annual Meeting Programme

- | | |
|-------------------|--|
| Tuesday 16 June | Opening Dinner and Awards Presentation |
| Wednesday 17 June | Bus trip including herd visits and Vintage Club
Sale and Dinner |
| Thursday 18 June | Bus trip including herd visits and dinner |
| Friday 19 June | Annual General Meeting
Dine & Dance |



Brian Hutchings
President

It is with pleasure that I present this report for the year ended 31st March 2015. It would be good to say that everyone that milks cows has had a better season than last years. However even though New Zealand is small in size we do have a big variation in weather conditions throughout the country. When conditions are good, the Ayrshire cow can utilise it, such as Sanrosa Ayrshires breaking records of over 600 kg ms in a season. When conditions are not so favourable, our Ayrshires can still survive well. This shows how versatile the Ayrshire cow is.

This year the administration of our Association had a change. Pam Goodin was offered, and accepted a position with Jersey New Zealand. After some meetings with Jersey New Zealand Directors we felt it was a good opportunity to share the use of their personnel and make the running of ours and their Associations both more efficient. To date all of our Association's deadlines are being met, the administration of the Association is running smoothly. Pam is still maintaining the face of the Ayrshire Association from her seat within Jersey New Zealand. We have been faced with some teething problems and oversights at the start, and no doubt there may be others that arise, we will deal with these when we come across them. This situation has highlighted our vulnerability as a one staff member organisation. We have entered into a Memorandum of Understanding with Jersey New Zealand, that we believe will benefit both Associations. It is a situation of nothing ventured nothing gained, and at this point in time it is working well.

This year's financial position is looking good but as every dairy farmer knows how much the payout does affect us. So looking forward the budgets are alright, but like all farmers we need to monitor costs and cashflow closely.

Semayr has purchased a small number of young bulls this year. As you are aware, we rely heavily on our members who are able to, to help prove these bulls. It all helps to get reliable proofs from these bulls.

It is good to see that last year's discussion paper about the structure of the board has prompted some discussion, and thoughts flowing amongst the members. And also good to see that there is a notice of motion around that topic.

I cannot thank the board members enough for their commitment in running our Association. As Directors we spend a lot of time away from our own farms and personal obligations, and I believe that this is not always recognised. Thank you all for looking after your portfolios and support.

Obituaries: To the members who have suffered bereavements during the past year, I offer the sympathy and condolences of the Association and members. The following obituaries of past and present members have been noted: Mr C Udy, Mr D Herbert, Mr D Arden, Mr P Edmonson, Mr G Williamson, Mr T Ferguson, Mr G Gunson, Mr J Shephard, Mr G McKenzie, Mrs L Thurlow, Mrs E Gow, Mrs T Gottermeyer and Mr B Burnell.

Thank you for your support and I hope to catch up with as many of you as possible at the Southland AGM in June.

Brian Hutchings

President



Notice is given of the following proposed rule change by the Taranaki Ayrshire Club:

That the existing Rule 16 be revoked and replaced with the following:

CONSTITUTION OF THE BOARD

16. The members of the Board shall be elected as follows, from Senior, Associate and Honorary Life Members of the Association, who actively own, breed and register annually (*where applicable) Ayrshire Cattle. For the purpose of this rule members of the Association shall include the accredited representative of an institution owning and breeding Ayrshire cattle, a member of a partnership owning and breeding Ayrshire cattle, and in the case of a limited liability company owning and breeding Ayrshire cattle, a shareholder in that company holding shares in that company to the equivalent of at least \$200 of nominal value.

*Ayrshire animals eligible for registration.

North Island: Six (6) Directors

South Island: Three (3) Directors

That the existing Rule 17 be revoked and replaced with the following:

17. The Members of the Board shall retire prior to the time required for each Island to elect their representative, but may offer themselves for re-election. Each Board member shall serve a term of three years. The rotation order for retirement of Directors shall be as follows: Two (2) Directors per annum in the North Island and one (1) Director per annum in the South Island.

For the transition period to this representation system, elections will take place under the previous ward system for the next three years. Each Director so elected shall then not be eligible for re-election until a further three (3) year term has been served.

2016: Wards 1, 5 and 7

2017: Wards 3, 6 and 8

2018: Wards 2, 4 and 9

That the existing Rule 16 be revoked and replaced with the following:

ELECTION OF BOARD

19. The mode of election of members of the Board shall be as follows: -

The Secretary shall, at least three calendar months before each Annual Meeting, send by post to each financial member of the Association resident in the Island in which an election is to be held, notice of the intended election.

Any financial member of the Association shall be entitled to nominate any other eligible financial member to represent the Island in which both the proposing and nominated members reside as a Member of the Board.

Such nomination shall be in writing, signed by the proposing member and the member nominated, and received by the Secretary not later than two calendar months before the date of the Annual Meeting at which the election is to be held.

The Secretary shall, after the closing of such nominations, prepare a printed voting paper for each Island in which an election is necessary in such a form as shall be approved by the Board, and shall post one of such voting papers to each member entitled to vote in respect to that particular voting paper.

Such voting paper shall be completed and returned to the Secretary by a date to be fixed by the Board.

Each financial member of the Association shall have one vote only, and may only vote for a member to represent the Island in which such voting member resides. Any vote, which is not cast in accordance with this provision, shall be invalid.

The Board shall appoint two Scrutineers to inspect and count the votes, and then report in writing to the Annual Meeting with the results of their scrutineering and the name of the member having the highest number of votes.

Such members shall then be declared elected by the Chairman of the Annual Meeting, and voting papers shall not be destroyed until a period of six months has elapsed. In the case of equality of votes the member to be declared elected shall be decided by lot by the Chairman of the Annual Meeting.

Notice is given of the following proposed rule change by the Ayrshire New Zealand Board:

NB. This Notice of Motion will be withdrawn by the Board if the previous Notice of Motion is successful.

That the existing Rule 16 be revoked and replaced with the following:

16. The members of the Board shall be elected on the Ward system as follows, from Senior, Associate and Honorary Life Members of the Association, who actively own, breed and register annually (*where applicable) Ayrshire Cattle.

For the purpose of this rule members of the Association shall include the accredited representative of an institution owning and breeding Ayrshire cattle, a member of a partnership owning and breeding Ayrshire cattle, and in the case of a limited liability company owning and breeding Ayrshire cattle, a shareholder in that company holding shares in that company to the equivalent of at least \$200 of nominal value.

*Ayrshire animals eligible for registration.

The Ward Boundaries are:

Ward 1: North of Auckland Harbour Bridge including Waitakere Ranges wards of Auckland Council - One Director

Ward 2: South of the Auckland Harbour Bridge and Auckland Council wards including and south of Whau, Thames Coromandel, Hauraki, Matamata/Piako (North of the Hamilton/Morrinsville railway line, north of State Highway 26 from Morrinsville to Te Aroha and due east to Ward 4 Boundary), Waikato Districts (East of the Waikato River & North of the Hamilton/Morrinsville Railway line). - One Director.

Ward 3: Hamilton City, Waikato (West of the Waikato River & South of the Hamilton/Morrinsville Railway line), Franklin (South & West of the Waikato River), Matamata/Piako (South of Hamilton/Morrinsville Railway line, south of State Highway 26 from Morrinsville to Te Aroha & due East to the Ward 4 Boundary), Waipa, Otorohanga, Waitomo Districts - One Director.

Ward 4: Western Bay of Plenty, Tauranga, South Waikato, Rotorua, Taupo, Whakatane, Kawerau, Opotiki, Gisborne & Wairoa Districts – One Director.

Ward 5: New Plymouth, Stratford, South Taranaki and Ruapehu Districts - One Director

Ward 6: Wanganui, Rangitikei, Manawatu, Horowhenua, Kapiti Coast, Upper Hutt, Wellington, Hastings, Central Hawkes Bay, Taranaki, Masterton, Carterton and South Wairarapa Districts - One Director.

Ward 7: West of the main divide to include West Coast region, Tasman and Nelson regions - One Director

Ward 8: East of main divide from Marlborough to and including Waitaki District - One Director.

Ward 9: Queenstown, Central Otago, Dunedin City, Clutha, Gore, Southland, Invercargill Districts - One Director.

Notice is given of the following proposed rule change by D Blumhardt:

That Rule 51 is added;

51. DISPUTES

In any situation where the Board proposes to implement either of Rules 13 or 24 (c), any other instance of dispute between a member and the Association, or the Board, or Chairman, or more than a single Board Member, or between a Board Member and the Chairman; or if requested in writing to do so in a dispute between members concerning Ayrshire cattle or genetic material; THEN the Association will arrange and conduct a formal hearing as soon as is practical to resolve or otherwise decide on the matter-in-hand.

- i. The Association may engage an independent Arbiter;
- ii. Parties may engage their own legal representation;
- iii. Witnesses may be called and cross-examined;
- iv. Any Board member who may be considered to have a conflict of interest shall not take part in any decision-making discussion;
- v. There shall be no right of appeal except on a point of law;
- vi. Costs shall lie where they fall;
- vii. The Association shall publish the bare facts and the decision following the Hearing, and may suppress names unless it is in the better interests of members-at-large to avoid rumour and speculation that the parties be identified.

1. Southland/Otago Ayrshire Club:

“The Association should reintroduce for all members fees for registrations of female animals at a reduced rate from \$7.50 to \$4.00 per animal.”

2. Southland/Otago Ayrshire Club:

“All Ayrshire bulls marketed for NZ AI are to have G3 DNA profile.”


 Membership Numbers

	2015/16	2014/15	2013/14	2012/13	2011/12
Senior Members	200	203	208	204	211
Associate Members	73	65	64	63	53
Retired Members	24	25	24	27	34
Junior Members	20	27	23	14	15
Paid Life Members	37	38	40	40	40
Honorary Life Members	9	10	12	13	12
Ordinary Members	6	6	6	4	1
TOTALS	369	374	377	365	366

 Registrations by Herd Book

	2013/14	2012/13	2011/12	2010/11	2009/10
Female - Main	3,233	3,411	3,027	2,559	2,763
- Supplementary	2,863	2,816	2,634	2,411	2,572
Male	204	201	208	211	256
TOTALS	6,300	6,428	5,869	5,181	5,591

 Trust Fund Donors

DM Thomson, D & Mrs. NE Hutchings, CEC Webb, AF & Mrs. G Hutchings, AAC Weir, FS Hutchings, JF Burgess, DJ Ireland, Parlane Rose Bowl Fund, A & M Scott Shield donors, BC & Mrs. N Patrick, DW Wallace, Thistledown Farm.



Mayfield Trophy: Top Herd for NZ, 50 or more pedigree cows, Fat and Protein -
G & S A Glentworth - 222 cows av. 7286 litres milk, 334 kg fat, 273 kg protein, 280 DIM

Smith Family Trophy: Top Pedigree Cow for NZ, Fat and Protein -
Lauriedale Holstein Ltd - W Newson, Lauriedale Swanys Piper, VHC, 11 yrs, 14114 litres milk,
564 kg fat, 488 kg protein, 295 DIM

Snowline Trophy: Top Cow, 10 yrs and over, Fat and Protein -
Lauriedale Holstein Ltd - W Newson, Lauriedale Swanys Piper, VHC, 11 yrs, 14114 litres milk,
564 kg fat, 488 kg protein, 295 DIM

C.E.C. Webb Memorial Trophy: Breeder of Highest "Breeding Worth" Bull, NZ bred, 2012/13 Season
G J Travers - Pa Hill Blade Willy

Carmelglen Trophy: Highest Cow on High Production Worth list, with current lactation
Bonacord Farm Ltd - P A & R J, K J & A A Allison- Ingleside Nels Enigma

Certificates: Total Milk Solids (Fat & Protein) for Top Herds four sizes -

- 50-100 cows - Roma Farm Ltd - R M & M J Morris, 86 cows av. 6613 litres milk, 300 kg fat,
236 kg protein (536 MS), 266 DIM
- 101-200 cows - Ngarangi Ayrshires - D & G Macky, 171 cows av. 6276 litres milk,
291 kg fat, 226 kg protein, (517 MS), 288 DIM
- 201-300 cows - G & S A Glentworth - 222 cows av. 7286 litres milk,
334 kg fat, 273 kg protein, (607 MS), 280 DIM
- 301 plus cows - Valendale Ayrshire Ltd - TL & JI Johansen - 301 cows av. 6157 litres milk,
264 kg fat, 218 kg protein, (482 MS), 289 DIM

Certificates: Top Cows - Milk, Fat, Protein, Dollar Earning -

- Fat kg: Lauriedale Holstein Ltd - W Newson, Lauriedale Swanys Piper, VHC, 11 yrs,
564kg fat, 295 DIM
- Protein kg: Lauriedale Holstein Ltd - W Newson, Lauriedale Swanys Piper, VHC, 11 yrs,
488kg protein, 295 DIM
- Milk Litres: Lauriedale Holstein, Lauriedale Swanys Piper, VHC, 11 yrs, 14114 litres, 295 DIM

Certificates: Top Herd 50 or more Pedigree Cows Each Ward for Total Solids

Ward	Owner	Cows	Milk L	Fat kg	Prot kg	Solids	Days
1.	Lodore Farm Ltd - R M & J E Hutchings	477	4867	218	177	395	271
2.	Valendale Ayrshire Ltd - T L & J I Johansen	301	6157	264	218	482	289
3.	Roma Farm Ltd - R M & M J Morris	86	6613	300	236	536	266
4.	Goldwyn Enterprises Ltd - B T Hayward	84	6720	291	228	519	278
5.	G & S A Glentworth	222	7286	334	273	607	280
6.	M R & S J Booth	163	5339	244	196	440	263
7.	Riverlea Farm Ltd - S G & M Z Riley	345	4213	188	152	340	244
8.	Emunna Partnership Ltd - CJ & PM Prattley	103	5179	226	194	420	269
9.	Glenkylie MFJL - R & A Stevenson	288	6052	286	230	516	270

Certificate: Supplementary One Award - ARC & ARD Production Award for Total Solids

Age	Litres	Fat	Prot	Solids	Days	Owner	
Roma Phillip Mermaid S1A, V7-8	6	8499	418	333	751	300	Roma Farm Ltd - R M & M J Morris

National Progeny Competition: Agri Feeds Don Hutchings Memorial Trophy - 5 daughters

1.	G & S A Glentworth	Risitien Johde	1213.72 pts
2.	G & S A Glentworth	Viikin Record	1189.20
3.	G & S A Glentworth	Sorby	1161.89

Dalemere Farms Trophy - 10 daughters

1.	G & S A Glentworth	Asmo Tosikko	1180.69 pts
2.	G & S A Glentworth	Sanrosa Royal Phillip	1125.49
3.	G & S A Glentworth	Asmo Omatunto	1110.61

DairyCare Somatic Cell Count Competition:

Overall Winner: M L Chatfield No 3 Farm

Ward Winners:

Cell Count

1.		
2.	M L Chatfield No 3 Farm	51
3.	Penoak Farms Ltd - D Mitchell & S Bourke	87
4.	Goldwyn Enterprises Ltd - B T Hayward	82
5.		
6.	R J & N J Lawson	85
7.	Riverlea Farm Ltd - S G & M Z Riley	62
8.	Willmor Pastures Ltd - M & L Williams	59
9.	Mayo Downs - P, A & B Duffy	105

Semayr Top BW Herd Award - Top BW, 50 or more Ayrshire cows

Overall Winner Glenkylie DQPY - R J & A Stevenson

Ward Winners:

BW

1.	Lodore Farm Ltd - R M & J E Hutchings	44
2.	H R & E J Slack	22
3.	Roma Farm Ltd - R M & M J Morris	56
4.	Mayo Pastoral Co Ltd - D B & K A Somerville	43
5.	D & A Jacobsen	31
6.	Te Repo Farms Ltd	42
7.	Riverlea Farm Ltd - S G & M Z Riley	23
8.	Pineview Dairy Farm Ltd - A T & S A Thomas	59
9.	Glenkylie DQPY - R & A Stevenson	77

Ayrshire Youth Achiever Competition

Age Group 5 - 12

Age Group 13-17

Age Group 18-25

1.	Gregory Capper-Conijn	610	1.	Robyn Gordon	510	1.	Courtney Davies	910
2.	Liam Newton	560	2.	Imogen Steiner	440	2.	Kylee Perrett	510
3.	Emily Instone	460				3.	Luke Instone	410

Alltech All New Zealand Photo Competition

Results to be announced at the Awards Night.



Ingleddale Trophy/Assn Photos:

- North Island Champion Cow – Perrett/Fredrickson Partnership -
Sentinal Hot Georgia V8-8
South Island Champion Cow – Fairleigh Dairy Farm Ltd, K A & A E Eade -
Fairleigh Ex Brash, V8-7

Association Photographs:

- Res Nth Island Champion Cow – Perrett/Fredrickson Partnership -
Sentinal Zoes Lara, E9-9
Res Sth Island Champion Cow – Ingleside Farm, R Morton - Ingleside Ferns Elexis

Scott Memorial Shield: Sire Progeny – (Rotorua 2015) - P & H A Baxter

Ardgowan Trophy: Royal Champion Cow – n/a

Wrightson Medal Trophy: Best Female Royal Show – n/a

Autumn Show Points Shield: Most Points nom. Autumn Show 14/15 - (Kaitaia 2015) - G J Travers

Sir Charles Fergusson Trophy: Most Points Royal Show - n/a

Fredrickson Trophy: Young Handlers Award (Senior) - North Island - Hannah Lawson
Young Handlers Award (Senior) - South Island - Lorna Button

Greenlane Trophy: Young Handlers Award (Junior) - North Island - Tayla Fredrickson
Young Handlers Award (Junior) - South Island - Emily Instone

Arran Trophy: Ayrshire Young Judge Competition - Kylee Perrett

Special Awards

- Kiteroa Trophy** For the person or persons who contributed the most effort in promoting the progress within the Ayrshire breed in the last 12 months both club wise and breed wise.
To be announced at the Awards Night.
- Bell Booth Achiever Awards** For persons who have made some notable achievement in the Ayrshire Breed.
To be announced at the Awards Night.
- Distinguished Member Awards** For members who promote Ayrshires either nationally or locally by always portraying a positive attitude for the breed, the NZ Ayrshire Association and it's aims, directions and objectives.
To be announced at the Awards Night.
- Graeme Knight Memorial Trophy** For the member who provides the best written article promoting the Ayrshire breed for either the Ayrshire Bulletin or any other farming publication.
To be announced at the Awards Night.

INDEPENDENT AUDITOR'S REPORT

To the Members' of the New Zealand Ayrshire Association Inc.

Report on the Financial Statements

We have audited the financial statements of New Zealand Ayrshire Association Inc. on pages 5 to 12, which comprise the statement of financial position as at 31 March 2015, the statement of financial performance, and statement of movements in equity for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board' Responsibility for the Financial Statements

The board are responsible for the preparation of financial statements that give a true and fair view of matters to which they relate and in accordance with generally accepted accounting practice in New Zealand; and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Association.

Opinion

In our opinion, the financial statements on pages 5 to 12 present fairly, in all material respects, the financial position of New Zealand Ayrshire Association Inc. as at 31 March 2015, and its financial performance for the year then ended in accordance with generally accepted accounting practice in New Zealand.

Report on Other Legal and Regulatory Requirements

We report in respect of the terms of Paragraph 33 of the Society's rules in that

- We have obtained all the information and explanations that we have required.
- In our opinion proper accounting records have been kept by the trust as far as appears from an examination of those records.



Crowe Horwath New Zealand Audit Partnership
CHARTERED ACCOUNTANTS
2 June 2015

NZ AYRSHIRE ASSOCIATION (INCORPORATED)
ACE AYRSHIRE HERD
STATEMENT OF LIVESTOCK TRADING
FOR THE YEAR ENDED 31 MARCH 2015

	2015	2014
<u>Ace Cows & Heifers</u>		
Sales	63,040	61,927
	63,040	61,927
Less - <u>Cost of Sales</u>		
Opening Stock	993,050	941,100
Purchases	-	38,600
Closing Stock	(859,300)	(993,050)
Total Cost of Sales	133,750	(13,350)
GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR	(70,710)	75,277

<u>RECONCILIATION OF STOCK NUMBERS</u>		2015	2014
Opening Stock	Ace Herd	632	649
Less Sales	Ace Herd	87	105
Less Deaths	Ace Herd	12	13
Plus Purchases	Ace Herd	0	22
Plus Natural Increase	Ace Herd	90	79
Closing Stock	Ace Herd	623	632



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
SEMAYR LIVESTOCK AND BREEDING SERVICES
STATEMENT OF TRADING
FOR THE YEAR ENDED 31 MARCH 2015

		2015	2014
<u>Bulls</u>			
Sales		48,054	43,533
		<u>48,054</u>	<u>43,533</u>
Less - <u>Cost of Sales</u>			
Opening Stock		110,500	115,000
Purchases		26,250	20,000
		<u>26,250</u>	<u>20,000</u>
Closing Stock		(103,500)	(110,500)
Total Cost of Sales		33,250	24,500
GROSS PROFIT (DEFICIT) ON LIVESTOCK TRADING FOR THE YEAR		<u>14,804</u>	<u>19,033</u>
		2015	2014
<u>Breeding Services</u>			
Sales		100,755	114,900
Opening Semen Stock		27,323	28,304
Closing Semen Stock		<u>28,347</u>	<u>27,323</u>
GROSS PROFIT ON TRADING OPERATIONS FOR THE YEAR		<u>101,779</u>	<u>113,919</u>
<u>RECONCILIATION OF STOCK NUMBERS</u>		2015	2014
Opening Stock Numbers	Bulls	89	93
Plus Purchases	Bulls	22	19
Less Sales	Bulls	28	23
Closing Stock Numbers	Bulls	<u>83</u>	<u>89</u>



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 31 MARCH 2015

	Notes	2015	2014
ACE AYRSHIRE HERD			
Gross Profit on Livestock Trading for the Year		(70,710)	75,277
Milk Solids		250,502	262,167
Share of Bobby Calves		7,709	7,979
Dividend Income		-	2,049
Total Income on Ace Ayrshire Herd		<u>187,501</u>	<u>347,472</u>
Less - Aceayr Expenses	6	<u>(213,326)</u>	<u>(222,738)</u>
Net Surplus (Deficit)		(25,825)	124,734
SEMAYR BREEDING SERVICES			
Gross Profit on Livestock Trading for the Year		14,804	19,033
Gross Profit from Breeding Services		101,779	113,919
Other Income		287	-
Total Income on Breeding Services		<u>116,870</u>	<u>132,952</u>
Less - Breeding Services Expenses	7	<u>(138,022)</u>	<u>(111,846)</u>
Net Surplus (Deficit)		(21,152)	21,106
INCOME FROM OTHER SOURCES			
Registration		17,380	20,340
Subscription		29,205	29,145
Other Income		38,569	42,967
Total Income from Other Operation		<u>85,154</u>	<u>92,452</u>
Less - Administration Expenses	8	<u>(127,050)</u>	<u>(131,656)</u>
Net Surplus (Deficit)		(41,896)	(39,204)
NET SURPLUS/(DEFICIT) TO ACCUMULATED FUNDS		<u>(88,873)</u>	<u>106,636</u>



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF MOVEMENT IN EQUITY
FOR THE YEAR ENDED TO 31 MARCH 2015

	2015	2014
Equity at start of Period	1,070,885	964,249
Net Surplus (Deficit) for the period	<u>(88,873)</u>	<u>106,636</u>
Total recognised Revenues and Expenses for the Period	(88,873)	106,636
Increase (Decrease) in Investment Funds	5,203	-
Increase (Decrease) in Property Revaluation Reserve	-	-
Equity at End of the Period	<u><u>987,215</u></u>	<u><u>1,070,885</u></u>



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2015

<u>ACCUMULATED FUNDS</u>	Note	2015	2014
Opening Balance		709,630	602,994
Surplus (Deficit) for Year		(88,873)	106,636
Closing Balance		620,757	709,630
Capital Reserve		57,305	57,305
Property Revaluation Reserve	10	274,294	274,294
LIC Share Adjustment		1,807	1,807
Ravensdown Bonus Share Offer		1,496	1,209
Youth Fund		11,556	6,640
Special Projects Fund		20,000	20,000
		366,458	361,255
<u>TOTAL MEMBERS & TRUST FUNDS</u>		987,215	1,070,885
<u>Represented by:</u>			
<u>CURRENT ASSETS</u>			
Debtors		47,471	58,739
Westpac - Ayrshire		81,845	29,789
Westpac - World Conference		4	4
Stock - Ayrshire		1,778	1,486
Stock - Ace Herd		859,300	993,050
Stock - Semayr		103,500	110,500
- Livestock			
- Semen		28,347	27,323
Total Current Assets		1,122,245	1,220,891
<u>CURRENT LIABILITIES</u>			
Creditors		62,947	59,046
Collected on behalf of Clubs		-	-
GST Holding		360	4,069
Westpac Banking Corporation	9	24,000	24,000
Total Current Liabilities		87,307	87,115
<u>WORKING CAPITAL</u>		1,034,938	1,133,776
<u>SHARES</u>			
LIC Shares		781	736
- Ordinary			
- Investment (3361)	2	7,288	7,466
CRT Shares		640	640
Ravensdown		1,329	1,041
- Bonus			
- Investment		1,353	1,161
		11,391	11,044
<u>FIXED ASSETS (REFER SCHEDULE)</u>	3	874,071	883,250
<u>TERM LIABILITIES</u>			
Westpac Banking Corporation	9	933,185	957,185
		933,185	957,185
<u>NET ASSETS</u>		987,215	1,070,885

B A Hutchings

President
Brian Hutchings

2 June 2015.

GAEM

Finance Convenor
Graeme Ermslie



N Z AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2015

1. Statement of Accounting Policies

Reporting Entity

NZ Ayrshire Association (Inc) is a non-profit organisation registered under the Incorporated Societies Act 1908. These Financial Statements have been prepared in accordance with generally accepted accounting practice as defined by the Financial Reporting Standards and Statements of Standard Accounting Practice as issued by the New Zealand Institute of Chartered Accountants.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position have been applied on an historical cost basis. Accrual accounting is used to recognise revenues and expenses when they occur and reliance is placed on the fact that the Association is a going concern. The information is presented in New Zealand dollars.

Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of financial performance and financial position, have been applied:

A. Differential Reporting

The Association is a qualifying entity under the New Zealand Institute of Chartered Accountants Framework for Differential reporting regime on the basis that it is not publicly accountable and it is not considered large. Therefore full advantage has been taken of all differential reporting exemptions.

B. Fixed Assets and Depreciation

Depreciation has been charged at 2% diminishing value on office premises, 10% diminishing value on office furniture, 33% on office equipment and 14% diminishing value on farm machinery. This method and rates are considered appropriate to the circumstances of the Association.

C. Accounting for G.S.T.

The financial statements have been prepared on a G.S.T. exclusive basis, with the exception of debtors and creditors which are stated inclusive of G.S.T.

D. Inventory

Stocks of semen and goods held for re-sale have been valued at the lower of historical cost or net realisable value on a FIFO basis. Livestock held in the Association's dairy herd have been valued at market value. Herd Livestock have been valued by a suitably skilled independent valuer – Brian Robinson Livestock Ltd. Semayr Breeding Services bulls have been valued at the higher of historical cost or assessed standard value of \$1,000.00.

E. Investments

Investments are valued at cost.

F. Income Tax

The Association is not liable for the payment of Income Tax by reason of its exemption under Section CW44(a) of the Income Tax Act 2007.

G. Accounts Receivable

Accounts Receivable are stated at their expected realisable value.

H. Administration Costs

An internal recharge of \$17,500 being \$10,000 from Semayr Breeding Services Account and \$7,500 from the Ace Ayrshire Herd Account to the Statement of Financial Performance Account of the Association recognises the cost of salaries, and other office administration charges paid on behalf of Semayr Breeding Services and the Ayrshire Herd.



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2015

I. Changes in Accounting Policies

There have been no material changes in accounting policies since the preparation of the last financial accounts.

2. Investments

The holding of Livestock Improvement Corporation shares is valued at \$7,288. The Market value of these shares at 31 March 2015 was \$23,370 (2014: \$28,582).

3. Fixed Assets

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Book Value 31/03/15</u>
Office Premises	40,375	15,865	24,510
Office Equipment	3,427	2,724	703
Farm Machinery	40,844	26,206	14,638
Bull Farm	780,000		780,000
Bull Farm – Fences/Yards	<u>121,427</u>	<u>67,207</u>	<u>54,220</u>
	<u>\$986,073</u>	<u>\$112,002</u>	<u>\$874,071</u>

Bull Farm \$780,000

The Bull Farm, situated on Kaweora Road, Opunake, is a 59.074 ha leasehold property (Section 10 Blk X Opunake Survey District) for which the Association holds a leasehold interest registered under Schedule 1 of the Maori Reserved Land Amendment Act 1977. The lease has been varied, extending the term to 31 December 2031. The \$780,000 reflects the value of the Associations' (Lessees) interest in the property.

4. Related Party Transactions

There were no related party transactions during the year ended 31 March 2015 other than between the Association and its members in the normal course of business. (2014: Nil)

5. Capital Commitments

The Association has no capital commitments as at 31 March 2015. (2014: Nil)

6. Aceayr Expenses

Following significant expenses includes;

	<u>2015</u>	<u>2014</u>
Animal Health	37,917	30,338
Fertiliser Cartage & Spreading	18,116	25,975
Grazing	42,074	43,877
Harvesting Costs	38,864	36,010
Mortgage Interest	33,915	37,453

7. Semayr Breeding Expenses

Following significant expenses includes;

	<u>2015</u>	<u>2014</u>
Processing & Distribution	36,364	33,005
Fertiliser & Spreading	17,720	-
Mortgage Interest	27,245	28,078
AE/Animal Registrations	11,700	6,378

8. Administrative Expenses

Administration expenses includes;

	<u>2015</u>	<u>2014</u>
Employee Salary	66,030	75,040
Audit Fee	5,825	5,425
Depreciation	846	1,247
Travel & Meeting	11,503	14,162



NZ AYRSHIRE ASSOCIATION (INCORPORATED)
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2015

9.	<u>Term Loan</u>	<u>Current Amount</u>	<u>Term Amount</u>	<u>Due Date</u>	<u>Interest Rate</u>
	<u>Westpac Banking Corporation</u>				
	Term Loan 91	\$ 24,000	\$372,604	29/10/2018	6.95%
	Term Loan 95	-	<u>\$560,581</u>	30/05/2018	6.05%
	TOTAL	<u>\$ 24,000</u>	<u>\$933,185</u>		

The loans are secured by way of a General Security Agreement over the Association's assets and undertakings, Specific Security Agreement dated 10 July 2001 over livestock owned by New Zealand Ayrshire Association (inc) and Registered First Mortgage over the rural property situated at Kaweora Rd, Opunake as legally described in Certificate of Title 49363.

The Association holds a bank overdraft facility of \$40,000 secured over the same assets as the term loans.

10.	<u>Property Revaluation Reserve</u>	<u>2015</u>	<u>2014</u>
	Opening Balance	274,294	274,294
	Additions in the year	-	-
	Closing Balance	274,294	274,294

The lease hold property at Kaweora Road, Opunake was revalued by Quotable Value Limited as at 1 September 2012. The valuation increase for the year ended 31 March 2015 of \$nil (2014: \$nil) is recognised directly in equity in the Property Revaluation Reserve, as shown in the Statement of Movements in Equity and the Statement of Financial Position.

11. Contingent Liability
The Association has collected "SNiP tax" from LIC from the sale of semen for the express purpose of DNA sampling animals for genomic selection in the amounts of \$13,005 in 2010, \$10,511 in 2011, \$11,292 in 2012, \$9,230 in 2013, \$9,113 in 2014 and \$5,547 which has been recorded as revenue in the respective years' financial accounts. The DNA sampling is now taking place progressively and the Association is likely to incur an additional cost of up to the gross amount collected.

12. Subsequent Events
At the date of signing the audit report, there are no matters or events that have arisen, or been disclosed, subsequent to balance date that would require adjustment, or disclosure in, these financial statements (2014: No matters or event arisen or disclosed).





Gordon Glentworth
Convenor

This past financial year has seen Semayr with reduced sales and income. Semen sales for 2014 were 12,386 straws from proven sires and 8,265 straws from unproven sires. This time last year looked positive with the new bull Southwind Isabro making a lot of sales. Unfortunately Isabro's semen quality was not of a high enough standard and was not collected. Most of these sales were lost and not transferred to other proven bulls.

Our new proven bulls this year, while having several bulls of a good standard, lacked the outstanding bull(s) which we and the breed needs. We were told in the past by geneticists that if we as a breed wanted to keep pace with the other major breeds in this country then we needed to be proving 30 or more high genetic young bulls per year. We have fallen below that target and we are paying the price for that.

The next crop of bulls to be proven have some sons of bulls that are greater than +.6 in the udder traits, so we are confident that we will see a significant lift in the average udder conformation score of this group of bulls. The young bull team for this coming mating season has some bulls with different blood lines to our usual selection. We do try and at least have positive BV's in the production traits but without members offering us those bulls with different ancestry, we cannot consider them for selection. The young bull catalogue has been well received again this year with three proven bulls added as well. Also two more unproven bulls that we have been able to have access to, but with those two we need to have genuine interest in them before we proceed to collect them.

Our marketing is still carried out by LIC as is our semen collection. It is very likely that our agreement with LIC will alter as they are increasing their own sire proving scheme and with limited land space there may be no space for our young bulls from weaning until collection. We will endeavour to work through this to find a solution, maybe those young bulls will need to be farmed on the bull farm until it is time for them to be collected. If this is the case there will be some savings in that area. Brody is no longer with us as old age has caught up with him and arthritis took over, so he was put down at 12 years old.

On the genomic front no further progress to date, so at present we have 48 bulls profiled and another 48 ready to go and phase 3 is the testing of 1000 cows. The delay in progress has been the change in LIC personnel that were handling this on our behalf and also of late the reassessment of the possible benefits from this information and most importantly the accuracy from such a small gene pool.

This past summer we have renewed most of the water troughs on the bull farm as most were leaking and the only ones that were not leaking were very small. With a water shortage over the dryer summer these new troughs have worked out well as we have greater reserves in the troughs and are not losing any water either. Before this was done we did lose a bull that was caught up in fence wire and was electrocuted to death. We had to mix two mobs to allow access to natural water. We did have some fence damage again from this but with help from some members we were able to have only minimal disruption. Thank you to those members for their time and input. Weed spraying has been carried out and the farm looks very good as compared with neighbouring farms. The weeds sprayed were young gorse, blackberry and ragwort. Current bull condition and health is all good at present and the grass situation going into the winter is adequate.

In conclusion to this report would like to thank all Semayr Board Directors for their input over the past year. Thank you to our members that have purchased semen from the Semayr line up of bulls whether proven or unproven. It is only by usage of our young bulls that we will have proven bulls for the future. It is concerning to us that we have national Animal eEvaluation and is accepted internationally as well, but have some members that turn their back on this information. While we would not expect every member to follow Animal Evaluation, it would however be very beneficial to the Ayrshire breed if we all used some straws of semen from these higher genetic young bulls. The future of the Ayrshire breed in New Zealand is in our hands.

Gordon Glentworth

Chairman Semayr



Graeme Emslie
Convenor

The accounts for the New Zealand Ayrshire Association for the financial year ended 31st March 2015 are complete and show a net deficit of \$88,873 transferred and deducted from accumulated funds.

Balance Sheet shows accordingly a decrease in Net Worth from \$1,070,885 to \$987,215 (Net Worth Opening Balance previous financial year \$964,249). Net Worth on total assets 49% (Total asset 2,008,000). Overall a pretty good result with a cash trading surplus achieved of approx. \$60,000. The deficit of \$88,873 is after subtracting loss on stock revaluation and depreciation.

Draft cash flow forecasts have been prepared for the financial year ended 31st March 2016 and surprisingly look pretty good all considered. Budgets indicate a cash trading deficit of \$60,000. I would like to think that the budget is conservative with some expenses in some areas possibly budgeted on the high side and a further drop in Semayr semen sales forecasted. The current account should have sufficient funds to cover this deficit throughout the year without having to use the overdraft facility. The question will be how available cash flow tracks 2016-2017 year. Expected stock on hand to calve down 2016/2017 season should be approx. 400, not much less than the 440 we calve down now.

Graeme Emslie
Finance Convenor

Ace Herd Committee Report



Stewart Riley
Convenor

This season production started at a slower rate due to the cows calving at a slower rate and slow pasture growth in the spring. The consultant has informed us this past spring was the worst for some in 20 years and farms in that area have grown 2-3 tonne less dry matter for the season. The farm has had quite a dry period through the summer months and this has affected the production as well. 90 calves were reared and have been DNA tested.

We have had problems with high somatic cell count (SCC) for a large amount of the season, resulting in some cows being culled in late January, although we feel some of the problems are with the milking plant. The herd has been pregnancy scanned and 49 cows were empty, we also had the in-calf heifers scanned resulting in 8 out of 77 empty. The herd has been culled based on high SCC and unsuitable cows. Approximately 120 cows have been culled in total this autumn resulting in just over 400 in-calf cows in the herd. All cows remaining in the herd are having dry cow therapy and teat sealing.

As we have been unable to find another 50% Sharemilking position, the herd will be leased out. 150 cows are going on to one farm and the remainder are going to be split and leased in smaller groups. The 90 rising yearlings will be grazing with the previously used grazier in Southland. The intention is to find another property during the next season and put the herd back together. The incoming Sharemilker on the property is interested in purchasing the Dosatron, Calf Milk Vat and the Silage Wagon leaving us with the Kuhn Mower and couple of smaller items. The crops and supplement left on the farm as of the 1st of June is more than we had when we took the position so there should be no problems with that. The farm consultant is doing the pasture and crop readings regarding the amount of feed on hand at the end of the month.

Stewart Riley

Ace Herd Committee Convenor



Peter Addison
Convenor

What a great and exciting year we have had in Production and Promotion.

Production - A great achievement from the Sanrosa herd in creating a new breed record with a herd average of 607 kg MS. Not only has this herd won the Mayfield Trophy on 16 occasions but is the first herd in NZ to record a herd average of over 600 kgMS. Well done! Sanrosa Snowie becomes the National Class leader with 715 kg MS in 303 days with her ET sister coming a close second with 694 kg MS in just 255 days (these cows are milked by the Sanrosa stud on behalf of the Iwa syndicate). It just goes to show Ayrshires can compete with the other breeds. What a great achievement, congratulations to Sanrosa.

To all of the members that have herds that lead your ward well done, all of you that have increased your production average from last year, good work. The headlines are always about the leader in each group but to have a leader there are so many of you that are doing the Ayrshire cow proud each year. Give yourself a big High 5. Keep it up. The Board is still monitoring production with two herds approached this year with a satisfactory result. If at any time you are the ones that we question, please don't be offended as we will have just found something that needs explaining so we understand how you reached the result you achieved.

Promotion - Wow what a year!! We have had Ayrshire stories in most of the major farming papers, not just once but a number of times. There have been a number on the cover of the NZ Farmer, Dairyman, Exporter and even featured in the US Ayrshire Digest. All of the articles portray the Ayrshires in a positive light including one article headed "Milking the Friendly Breed". There were Ayrshires on Country Calendar and as I write this report there is an Ayrshire herd featuring in an article on Seven Sharp. Although we are only a small breed you could be forgiven if you thought we were around 50% of the national dairy herd!

World Dairy Expo - Congratulations to Selwyn Donald being named Associate Judge for this prestigious show in Madison, USA. Selwyn is the first NZ judge to be named for this World Dairy Expo. He is a great ambassador for our breed and a top Judge. He will do us proud on the world stage. As members we can all be proud of this achievement. Selwyn has also been nominated for two other International shows (in a low payout year I am pleased I haven't got his travel costs). Good on you Selwyn!

100 year centenary - Congratulations to the Waikato Ayrshire Club on turning 100. To celebrate this milestone a lunch was held at the Clydesdale Café Pirongia. One of the highlights was having our Association president, Brian Hutchings and our club patron, Wally Kite, cut the centenary cake.

Show Highlights:

North Island Champion Cow - Sentinal Hot Georgia Reserve - Sentinal Zoes Lara. Congratulations to the Fredrickson Family in gaining the double in this event.

South Island Champion Cow - Fairleigh Ex Brash. This is the second year in a row that the Eade family have won the S.I. Champion with different cows. Congratulations. Reserve - Ingleside Ferns Elexis. Congratulations to the Morton family.

NZ Dairy Event - Supreme Ayrshire Champion - Talsen Danish S2A. Congratulations to the Imaginayr partnership (Addisons and Gemma Hartstone). Reserve - Arran Risto Tinker. Congratulations to the Donald family. Intermediate Champion - Brookview Less Isodore. Congratulations to the Steiner family.

Congratulations to all members who exhibited their cattle at the many shows around the country. You all put so much time and effort in putting your Ayrshire cattle in front of the public. Shows and the press exposure we get are the shop window for our breed. It makes me proud to be an Ayrshire breeder when I see and read about the professionalism and enthusiasm of our members. Well done everyone!!

The committee comprises: Peter Addison, Donald Green, Roger Hancock, Diarmid Somerville, Pam Goodin.

Peter Addison

Convenor



Brian Hutchings
Convenor

This committee is made up of Gordon Glentworth, Roger Hancock , Peter Addison and myself.

This year our TOP numbers were down, however there was a good number of two year olds inspected. This is definitely what we would like to see, so as to ensure reliable information for bull proofs. A big thank you to our members for accommodating and feeding our inspectors who are doing TOP runs. This saves our association a lot of money, and is appreciated. Thank you to our inspectors, it is a huge job and commitment, especially being away from our own farms and responsibilities. TOP Inspectors now have the added task of also having to be Body Condition Score certified.

There were judging schools held in Northland and Waikato this year. Both were well attended. Thank you to the hosts for these days, and Ken Eade and Ivan Fredrickson for organising and judging these days.

The nominations for the following three shows are as follows:

North Island Championships

(Te Aroha) - as requested by the club

- 1st Bruce Weir
- 2nd Warren Ferguson
- 3rd Michael Gilbert

South Island Championships

(Ellesmere)

- 1st Derek Hayward
- 2nd Vince Steiner
- 3rd Roger Hutchings

Royal

(Hastings)

- 1st Ivan Fredrickson
- 2nd Ross Morton
- 3rd Craig Rapley

Please remember, where possible, to nominate junior judges so that they can gain experience.

Again thank you to the Judges for taking the time and supporting these shows, it is appreciated by exhibitors and the board.

Brian Hutchings

Convenor – TOP / Judging Committee

	2014	2013	2012	2011	2010
Herds	66	70	68	76	69
Heifers	1746	1,779	1,826	1,871	1,672
SPS Heifer	360	196	414	364	370
Cows	965	1,349	1,167	1,678	981
Milking Shorthorn	456	494	305	353	415
TOTALS	3,527	3,818	3,712	4,266	3,438



Donald Green
Convenor

It is with much pleasure that I present the Youth Committee Annual Report for 2015. The Youth Committee consists of Pam Goodin, Brian Hutchings, David Ackermann, Sarah Leech, Audrey Stevenson and myself. Sarah and Audrey were co-opted and David was the successful nomination from the membership. Sarah resigned from the Committee in April.

I would like to congratulate all of our Youth for competing in the various Competitions that Ayrshire N Z has to offer. The Ayrshire Youth Achiever Competition attracted eight completed entries over three age groups with the successful contestants being Gregory Capper-Conijn in the 5-12 age group, Robyn Gordon in the 13-17 age group and Courtney Davies in the 18 plus age group. As well as prize money the winner in each age group receives a one year Youth, or Associate Membership to Ayrshire NZ.

The Ayrshire Young Judge Competition was held at the NZ Dairy Event at Fielding. Five young judges entered, Kylee Perrett was placed 1st and Hannah Wentworth 2nd. Kylee and Hannah went on to represent Ayrshire NZ in the World Wide Sires All Breeds Young Judge Competition which Kylee won and Hannah was placed 3rd.

The Young Handlers Competitions were held at the North Island Champs at Hawera and South Island Champs at Otago Taieri Shows. The winners were Fredrickson Trophy (senior) N I Kylee Perrett, S I Lorna Button. Winners of the Greenlane Trophy (junior) NI, Tayla Fredrickson and S I, Emily Instone.

Every year our Youth Committee has an allocated budget of funds available to spend on youth activities and youth projects. At the 2014 AGM held at Palmerston North our funds were boosted by a very successful youth auction, just under \$5000 was raised. I believe another youth auction is to be held at this AGM (I hope that the Southlanders have more of those expensive Swedes for sale). Over the past year we have been able to assist young members with financial assistance. Scott Honeyfield was selected for a youth trip to Finland, Luke Instone attended the Australian Dairy Youth Camp and Hannah Lawson the NZ All Dairy Breeds Youth Camp. We are currently in the selection process to decide who will receive our Youth Travel Grant to the World Ayrshire Federation Conference and Tour to be held in the U S A, Sept/Oct 2016. The successful candidate will be announced at the AGM.

Once again we held a very successful Youth Seminar this year in the Waikato. David Ackermann took control of the organising this year and was grateful for the assistance given to him by Audrey Stevenson, and the members from the Waikato area. As in the past, we try to have a local content in the programme, this year we were able to visit Gallagher Industries to view their agricultural range of products, and a full morning spent at LIC looking at semen collection and processing, the herd testing lab, and Gene Mark animal health lab. Herds visited included Rosemoor, Kiteroa, Premier and Carmelglen. An interesting morning was had with Sue Macky on the rearing of young stock, and time spent with Henk Smit with his thoughts on cattle and horse breeding. I am convinced that age is only a number and it was great to see Bayne Milne (past President and Honorary Life Member) come along and join in with the young members. We also had two girls from Sweden join our Seminar this year. They were touring in the area and checked out the Ayrshire website and asked if they could join us.

Our Association has a big challenge to keep our breed in the commercial national herd, especially when our young members are being advised by consultant's, bankers etc. to select and breed from high index stock if they want to build their asset and secure job opportunities. Already the Youth Committee is planning next year's Seminar to be held in Southland.

A big thanks to all the Clubs and also the members who help our young breeders when they ask or when you think they need some advice. As always thanks to Pam for her help on this Committee, it is very much appreciated and I only hope that we can find a way to continue with her input in the future.

Donald Green

Convenor



Pam Goodin
Breeds' Services Manager

All members are by now well aware of changes in administration arrangements for Ayrshire New Zealand over the past twelve months. In January I took up a new role as Breeds' Services Manager with Jersey New Zealand and the two Associations entered into a Memorandum of Understanding which sees administration for Ayrshire New Zealand and New Zealand Milking Shorthorn Association undertaken by Jersey New Zealand. To date this is working well from an office perspective, and the coming months will see more efficiencies come into place over all three organisations.

Throughout the year I have attended National Animal Evaluation User Group meetings, TOP Advisory meetings and am still Secretary of the NZ Dairy Breeds Federation. Work on DIGAD (Dairy Industry Good Animal Database) has started to ramp up again recently, with phase 3 getting closer, but there is still no final agreed solution for the Breed Societies. This year also, we have been invited to participate in the Dairy NZ Strategy for a Sustainable Future review.

All publications throughout the year were issued on time to members – the Spring and Autumn Bulletins, Herd Book and Production Register. Regular newsletters have been produced after each Board meeting and the website and social media page kept up to date.

In November I travelled to Hawera for the North Island Championships, and in January I was off to Feilding for NZ Dairy Event once again. The South Island Championship was the weekend prior, so I was not able to get to that show this year, and there was no Royal Show in the 2014/15 season. NZ Dairy Event was my first event in my new role, and I was only a fortnight into the new job. I had been concerned about not being able to record and photograph across three rings at once, but this was not as difficult as I had anticipated due to the organisation of the show. During that week I officiated over three Young Judge competitions – the judging component of the youth challenge, our own Ayrshire Young Judge competition, and the All Breeds Young Judge competition on behalf of the Jersey breed.

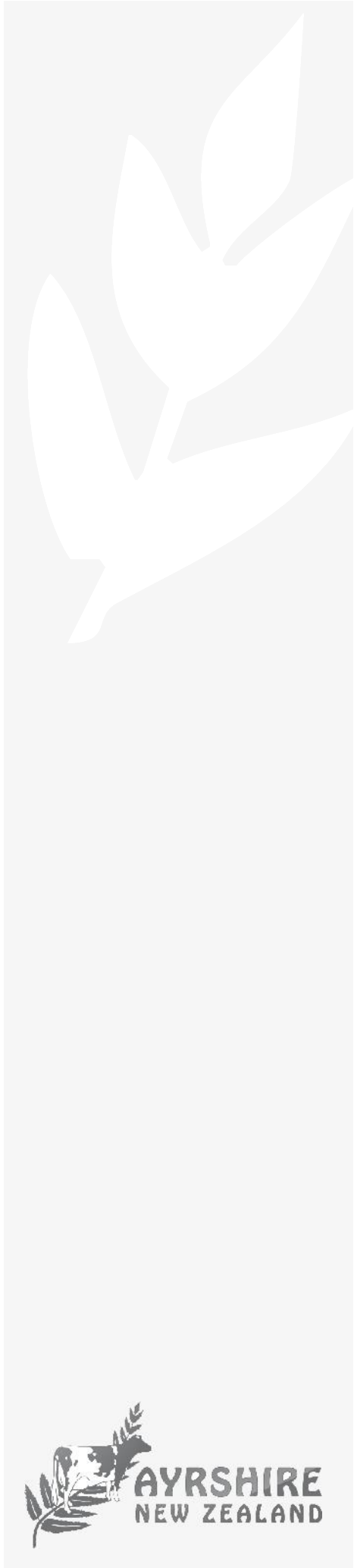
In December I was delighted to be able to attend the luncheon celebrating 100 years for the Waikato Ayrshire Club, and later in the same week the opening of the new CRV Ambreed Bellevue complex. In April the Board meeting took place in Kerikeri, where many Board members took the opportunity to attend the Northland sales.

Reading over last years report, I had anticipated being out on farm more this year. With the issues in the Jersey NZ office in the latter part of last year the job-sharing situation never eventuated, and the first half of this year has seen me bedding down in the new role. However, I still mostly answer the Ayrshire phone and receive and respond to e-mails. Bronwyn Abbott is now processing all of the registrations, and while I am editing all publications, Jersey NZ staff are completing all the graphic design work to get these ready for printing. I am still taking an active role with the website and social media, but these too will move more to Jersey NZ staff shortly. We have identified a number of areas for better efficiencies across both organisations and the coming months will see investment in resources to customise and optimise the existing CRM programme (Ayrshire and Milking Shorthorn will be amalgamated into this), new databases set up to provide more efficient workflow in some areas, and almost certainly some work will be outsourced.

The Ayrshire brand continues, and for the most part you are still seeing the same output that you have always been used to. It's just that what is happening behind the scenes has changed. For the most part, Ayrshire New Zealand members have been accepting of the changes, and I only ask that you continue to work with us as we enter the next transition phase over the coming months.

Pam Goodin

Breeds' Services Manager



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